



# Council Agenda Report

**From:** Freda Berman, Maintenance Superintendent

**Subject:** Contract for Oak Tree Trimming

**Date:** March 21, 2017

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## Facts

1. Many very large oak trees in the City right-of-way are in need of trimming that requires experienced crews and equipment under the supervision of a certified arborist. The City does not have a certified arborist on staff.
2. Eleven oak trees on the west side of Paso Robles have been identified as first priority for trimming – all are very large trees with branches spreading over roadways and/or homes.
3. Bid documents for trimming 11 large oak trees were prepared and advertised for bid on January 30, 2017.
4. Bids were received and opened on March 9, 2017 as follows:
 

West Coast Arborists	\$ 8,975
BC Tree Service	\$ 9,810
Whit's Turn Tree Care	\$ 41,590
KD Janni Landscaping	\$ 47,218

## Options

1. Do nothing;
2. Award a contract for Oak Tree Trimming to West Coast Arborists;
3. Direct staff to pursue a different approach.

## Analysis and Conclusions

Trimming 11 large oak trees on the west side of Paso Robles is the first step in a planned comprehensive City tree trimming program. A condition and GPS location inventory of 3,000 trees on the west side was just completed. This inventory will guide future trimming priorities.

Staff reviewed the low bid from West Coast Arborists and found it to be a responsive and responsible bid.

## Fiscal Impact

The City's Fiscal Year 2016/17 budget includes sufficient funding for the project -- \$25,000 was allocated for contracted street tree trimming; \$12,000 has been expended on the tree inventory and database.

A project budget is proposed:

Contract	\$ 8,975
12% Contingency	<u>1,077</u>
	\$ 10,052

## Recommendation

1. Approve a project budget of \$10,052.
2. Authorize the City Manager to enter into a contract for Oak Tree Trimming with West Coast Arborists in the amount of \$8,975.

## Attachments

1. Tree Locations
2. Bid – West Coast Arborists























**CONTRACT PROPOSAL  
TO  
CITY OF EL PASO DE ROBLES**

**FOR**

**OAK TREE TRIMMING  
DPW PROJECT NO. 17-02**

Name of Bidder: West Coast Arborists, Inc.  
Contact Person: Victor Gonzalez, Vice President  
Business Mailing Address: 2200 E. Via Burton, Anaheim, CA 92806  
Business Street Address: 11405 Nardo Street, Ventura, CA 93004  
Telephone: (800) 521-3714 Fax: (714) 956-3745

**TO THE CITY COUNCIL OF THE CITY OF EL PASO DE ROBLES:**

Pursuant to and in compliance with your Notice Inviting Informal Bids for **Oak Tree Trimming, DPW Project No. 17-02**, and the other Contract Documents relating thereto, the undersigned Bidder, being fully familiar with the terms of the Contract Documents, the current general prevailing wage rates, local conditions affecting the performance of the Project, the character, quality, quantities and scope of the work, and the cost of the work at the place of performance, hereby proposes and agrees, within the time stipulated in the Contract Documents, to furnish to the City of El Paso de Robles all of the transportation, materials, equipment, tools, excavation, sheeting, shoring, bracing, supports, plant and other facilities, labor, services, permits, utilities, and other items necessary to conduct and complete said work, all in strict conformity with the Contract Documents, including Addenda Nos. N/A,       , and        on file in City Hall, for the total price of Eight thousand nine hundred seventy-five dollars (\$ 8,975.00 ), which is in agreement with the unit prices in the Bid Schedule, hereinafter set forth.

Bidder declares that the only persons or parties interested in this proposal are those named herein, and that this proposal is made without collusion with any person, firm or corporation. Bidder proposes and agrees, if the proposal is accepted, that Bidder will execute a contract with the City, in strict conformity to the Contract Documents, in the form set forth in the Contract Documents, and will perform the entire work for the prices set forth in the attached Bid Schedule, upon which the award of contract is made.

**MUST BE SUBMITTED WITH BID**



**BID SCHEDULE**

**OAK TREE TRIMMING  
DPW PROJECT NO. 17-02**

In accordance with the City's Notice Inviting Informal Bids, the undersigned hereby purposes and agrees that on award by the City of El Paso de Robles in accordance with the provisions of the Contract Documents, to execute the Agreement, with necessary bonds, to furnish and install any and all transportation, materials, equipment, tools, excavation, utilities, sheeting, shoring, bracing and supports, plant and other facilities, and all management, superintendence, permits, labor and services for **Oak Tree Trimming, DPW Project No. 17-02**, in accordance with the Contract Documents therefore adopted and on file with the City of El Paso de Robles, within the time hereinafter set forth and at the price or prices set forth in this Bid as follows:

<b>NO.</b>	<b>ITEM DESCRIPTION</b>	<b>UNIT OF MEASURE</b>	<b>EST. QTY.</b>	<b>UNIT PRICE</b>	<b>LINE ITEM COST</b>
1.	8 <sup>th</sup> Street & Oak Street	EA	2	\$825.00	\$1,650.00
2.	718 Oak Street	EA	1	\$825.00	\$825.00
3.	535 8 <sup>th</sup> Street	EA	1	\$825.00	\$825.00
4.	West side of Vine Street south of 24 <sup>th</sup> Street	EA	3	\$825.00	\$2,475.00
5.	Northeast corner of 7 <sup>th</sup> Street and Vine Street	EA	1	\$825.00	\$825.00
6.	West side of Oak Street between 18 <sup>th</sup> and 19 <sup>th</sup> Streets	EA	2	\$825.00	\$1,650.00
7.	Alley between Oak Street and Vine Street, 17 <sup>th</sup> to 18 <sup>th</sup> Street	EA	1	\$725.00	\$725.00

**BASE BID: \$** 8,975.00  
(in numbers)

**BASE BID** Eight thousand nine hundred seventy-five dollars and zero cents.  
(in words)

**BID FORM**

<b>ALTERNATE BIDS</b>	<b>BID PRICE (IN WRITTEN FORM)</b>	<b>BID PRICE (IN NUMBERS)</b>
<b>ALTERNATE #1</b> <input type="checkbox"/> Add <input checked="" type="checkbox"/> Deduct Delete Bid Item #6 – 2 trees on west side of Oak Street between 18 <sup>th</sup> & 19 <sup>th</sup> Streets	Seven thousand three hundred twenty-five dollars and zero cents.	\$7,325.00
<b>ALTERNATE #2</b> <input type="checkbox"/> Add <input checked="" type="checkbox"/> Deduct Delete Bid Item #7 – 1 tree in alley between Oak Street and Vine Street, 17 <sup>th</sup> to 18 <sup>th</sup> Street	Eight thousand two hundred fifty dollars and zero cents.	\$8,250.00

Bid amount of each bid item must be filled in and completed in ink.

In the event of a conflict between the numbers given in figures and in words, the words shall control.

Signature of Bidder:  \_\_\_\_\_

Signer's Name (printed): Patrick Mahoney, President

Company Name (printed): West Coast Arborists, Inc.

**MUST BE SUBMITTED WITH BID**



**CONTRACTOR'S EXPERIENCE AND FINANCIAL QUALIFICATIONS**

**OAK TREE TRIMMING  
DPW PROJECT NO. 17-02**

The following statements as to the experience and financial qualifications of the bidder are to be submitted with the Contract Proposal, as a part thereof. The truthfulness and accuracy of the information is guaranteed by the bidder.

The bidder has been engaged in the contracting business, under the present business name, for 44 years. Experience in work of a nature similar to that covered in the Proposal extends over a period of 44 years.

The bidder, as a contractor, has successfully completed at least two (2) projects of like magnitude, comparable difficulty and rates of progress to the work, including: (list two or more projects).

Tree Trimming Services for the City of Ventura, City of Agoura Hills, City of Lompoc ,  
City of Solvang, City of Santa Maria, City of Oxnard, City of Santa Barbara, City of Santa Paula,  
and the City of Camarillo.

The bidder, as a contractor, has never failed to satisfactorily complete a contract awarded to the Contractor, except as follows: (name any and all exceptions and reasons therefor).

NO EXCEPTIONS  
\_\_\_\_\_  
\_\_\_\_\_

The bidder has satisfactorily completed the following contracts in the last three (3) years, for the owner indicated, and to whom reference is made (list five contracts). (Provide a contact person and telephone number for each project.)

YEAR	TYPE OF WORK	CONTRACT AMOUNT	CONTACT
Please see attached.			

The names of all persons interested in the foregoing proposals as principals are as follows: (NOTE: If Bidder or other interested person is a corporation, state the legal name of the corporation, along with the names of the president, secretary, treasurer, and manager thereof; if a general partnership, state true name of the firm, also the names of all individual partners composing the firm; if a limited partnership, the names of all general partners and limited partners; and if Bidder or other interested person is an individual, state first and last names in full.)

West Coast Arborists, Inc. a California Corporation - Patrick Mahoney, President; Richard Mahoney,  
Assistant Secretary; Rose Epperson, Treasurer

Bidder/Contractor Name: West Coast Arborists, Inc.

**MUST BE SUBMITTED WITH BID**

# WCA, INC.

## CURRENT REFERENCES

### CURRENT CONTRACT WORK EXPERIENCE

West Coast Arborists understands the challenge that many cities face to reduce the cost of tree maintenance services, while increasing the level of performance. Utilizing our services as a valuable, cost-effective resource, cities are able to provide better services to their community. These contracts cover a range of services from providing emergency response to maintaining the

#### City of Camarillo

Since 1999

WCA provides complete pruning services for the City of Camarillo. In 2011 we updated the City's tree inventory by adding GPS locations. There are nearly 19,000 City-owned trees of which 4,500 are trimmed annually. Accurate and up-to-date work history records are maintained in ArborAccess which maintains the integrity of the inventory.

Annual Budget: \$204,000

Contact: Leo Alamillo, Public Works Maintenance Superintendent

Address: 283 S. Glenn Drive, Camarillo, CA 93010

Phone: (805) 388-5338

Email: [lamillo@ci.camarillo.ca.us](mailto:lamillo@ci.camarillo.ca.us)



#### Los Angeles County JOC-North

Since 2015

WCA trims nearly 25,000 trees of the county's 500,000 tree population annually. We also perform tree removals and tree planting on an as-needed basis. Part of our work requirements include palm tree inspection and bird nesting inspections as work is performed.

Annual Budget: \$ 1,000,000

Contact: Nathan Birdwell, Tree Superintendent

Address: 5530 West 83rd St., Los Angeles, CA 90045

Phone: (561) 947-7173

Email: [nbirdwell@dpw.lacounty.gov](mailto:nbirdwell@dpw.lacounty.gov)





## City of Culver City

Since 2006

We currently maintain the City's entire urban forest consisting of over 90,000 city owned trees. A GPS tree inventory was completed in 2011. During each fiscal year there is an average of 13,000 trees trimmed.

Annual Budget: \$ 1,000,000

Contact: Eric Mirzaian, Senior Management Analyst

Address: 9505 W. Jefferson, Blvd., Culver City, CA 90232

Phone: (310) 253-6430

Email: eric.mirzaian@culvercity.org



## City of Santa Maria

Since 2006

We provide complete urban forestry management for nearly 2,500 City-owned trees, including tree pruning, removals, planting, and emergency services. In an effort to maintain a sustainable urban forest, we also provide services to other City Departments including Water Department and Parks. Inventory updates to work history are done in conjunction with biweekly invoicing. We have performed successfully in the City for nearly 10 years.

Annual Budget: \$ 500,000

Contact: Jim Davis, Recreation Services Manager

Address: 615 S. McClelland St., CA 93454

Phone: (805) 925-4508

Email: jdavis@ci.santa-maria.ca.us



## City of Manhattan Beach

Since 2013

Primarily WCA performs tree maintenance services for all of Manhattan Beach's city-owned trees. The City currently is on a 3-5 year pruning maintenance cycle. Removals are performed on an as-needed basis. Manhattan Beach manages their urban forest by utilizing ArborAccess, the inventory software program provided by WCA.

Annual Budget: \$ 127,000

Contact: Bobby Dobson, Street Maintenance Supervisor

Address: 3621 Bell Avenue, Manhattan Beach, CA 90266

Phone: (310) 802-5307

Email: bdobson@citymb.info



## City of San Fernando

Since 2007

WCA performs various tree maintenance services for the City. All work is regularly recorded in ArborAccess to maintain the most accurate work history records along with attributes related to each tree site.

Annual Budget: \$ 282,000

Contact: Chris Marcarello, Deputy City Manager/ Public Works Director

Address: 117 Macneil St., San Fernando, CA 91340

Phone: (818) 898-1222

Email: cmarcarello@sfcity.org



**BID FORM**

**PUBLIC WORKS CONTRACTOR REGISTRATION CERTIFICATION**

Pursuant to Labor Code sections 1725.5 and 1771.1, all contractors and subcontractors that wish to bid on, be listed in a bid proposal, or enter into a contract to perform public work must be registered with the Department of Industrial Relations. See <http://www.dir.ca.gov/Public-Works/PublicWorks.html> for additional information.

No bid will be accepted nor any contract entered into without proof of the contractor's and subcontractors' current registration with the Department of Industrial Relations to perform public work.

Bidder hereby certifies that it is aware of the registration requirements set forth in Labor Code sections 1725.5 and 1771.1 and is currently registered as a contractor with the Department of Industrial Relations.

Name of Bidder: West Coast Arborsists, Inc.

DIR Registration Number: 1000000956

Bidder further acknowledges:

1. Bidder shall maintain a current DIR registration for the duration of the project.
2. Bidder shall include the requirements of Labor Code sections 1725.5 and 1771.1 in its contract with subcontractors and ensure that all subcontractors are registered at the time of bid opening and maintain registration status for the duration of the project.
3. Failure to submit this form or comply with any of the above requirements may result in a finding that the bid is non-responsive.

Signature: 

Name and Title: Patrick Mahoney, President

Dated: 3/8/17

**MUST BE SUBMITTED WITH BID**



**CONTRACTOR'S CERTIFICATE  
REGARDING WORKERS COMPENSATION**

PROJECT NAME:

Labor Code Section 3700 states:

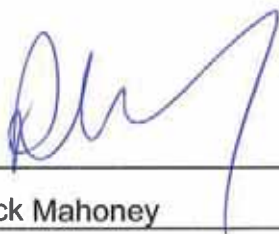
"Every employer, except the State, and all political subdivisions or institutions thereof, will secure the payment of compensation in one or more of the following ways:

(a) By being insured against liability to pay compensation by one or more insurers, duly authorized to write compensation insurance in this State.

(b) By securing from the Director of Industrial Relations a certificate on consent to self-insure, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to employees."

I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance. In accordance with the provisions of that code, I will comply with such provisions before commencing the performance of the work of this contract.

CONTRACTOR:

By:   
Printed Name: Patrick Mahoney  
Title: President  
Date: 3/8/17

(SEAL)

(Labor Code Section 1861, provides that the above certificate must be signed and filed by Contractor, with City prior to performing any work under this contract.)

**MUST BE SUBMITTED WITH BID**



Tree Care Professionals Serving Communities Who Care About Trees

www.WCAINC.com

STATE OF CALIFORNIA  
**dca**  
 DEPARTMENT OF CONSUMER AFFAIRS

**CONTRACTORS  
 STATE LICENSE BOARD  
 ACTIVE LICENSE**



License Number **366764** Entity **CORP**

Business Name **WEST COAST ARBORISTS INC**

Classification(s) **C61/D49 C27**

Expiration Date **12/31/2018**

[www.cslb.ca.gov](http://www.cslb.ca.gov)





**Certificate of Insurance**

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON YOU THE CERTIFICATE HOLDER. THIS CERTIFICATE IS NOT AN INSURANCE POLICY AND DOES NOT AMEND, EXTEND, OR ALTER THE COVERAGE AFFORDED BY THE POLICIES LISTED BELOW. POLICY LIMITS ARE NO LESS THAN THOSE LISTED, ALTHOUGH POLICIES MAY INCLUDE ADDITIONAL SUBLIMITS LIMITS NOT LISTED BELOW.

**This is to Certify that**

WEST COAST ARBORISTS, INC  
2200 EAST VIA BURTON  
ANAHEIM CA 92806

NAME AND  
ADDRESS  
OF INSURED



**Liberty Mutual.**  
**INSURANCE**

is, at the issue date of this certificate, insured by the Company under the policy(ies) listed below. The insurance afforded by the listed policy(ies) is subject to all their terms, exclusions and Conditions and is not altered by any requirement, term or condition of any contract or other document with respect to which this certificate may be issued.

TYPE OF POLICY	EXP DATE		POLICY NUMBER	LIMIT OF LIABILITY	
	<input type="checkbox"/> CONTINUOUS	<input type="checkbox"/> EXTENDED			
<b>WORKERS COMPENSATION</b> Statutory Limits	7/1/2017		WA7-66D-039499-076	COVERAGE AFFORDED UNDER WC LAW OF THE FOLLOWING STATES: All States Except: ND, OH, WA, WY	<b>EMPLOYERS LIABILITY</b>
	<input checked="" type="checkbox"/> POLICY TERM				Bodily Injury by Accident <b>\$1,000,000</b> Each Accident
<b>COMMERCIAL GENERAL LIABILITY</b> <input checked="" type="checkbox"/> OCCURRENCE <input type="checkbox"/> CLAIMS MADE	7/1/2017		TB2-661-039499-016	General Aggregate	<b>\$2,000,000</b>
				Products / Completed Operations Aggregate	<b>\$2,000,000</b>
				Each Occurrence	<b>\$1,000,000</b>
				Personal & Advertising Injury	<b>\$1,000,000</b> Per Person / Organization
				Other Damage to premises rented to you <b>\$300,000</b>	Other Medical Expense <b>\$5,000</b>
<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> OWNED <input checked="" type="checkbox"/> NON-OWNED <input checked="" type="checkbox"/> HIRED	7/1/2017		AS7-661-039499-036	<b>\$2,000,000</b>	Each Accident—Single Limit B.I. And P.D. Combined
					Each Person
					Each Accident or Occurrence
					Each Accident or Occurrence
<b>OTHER Umbrella Excess Liability</b>	7/1/2016 - 7/1/2017		TH7-661-039499-046	<b>\$5,000,000</b> Per Occurrence/Aggregate	
<b>ADDITIONAL COMMENTS</b>					

\* If the certificate expiration date is continuous or extended term, you will be notified if coverage is terminated or reduced before the certificate expiration date.

**NOTICE OF CANCELLATION:** (NOT APPLICABLE UNLESS A NUMBER OF DAYS IS ENTERED BELOW.) BEFORE THE STATED EXPIRATION DATE THE COMPANY WILL NOT CANCEL OR REDUCE THE INSURANCE AFFORDED UNDER THE ABOVE POLICIES UNTIL AT LEAST **30** DAYS NOTICE OF SUCH CANCELLATION HAS BEEN MAILED TO:

**Liberty Mutual Insurance Group**

Certificate Holder

Evidence Only  
2200 E Via Burton  
Anaheim CA 92806

*Elaine Ulan*

Elaine Ulan

AUTHORIZED REPRESENTATIVE

Los Angeles / 0603  
818 W 7th Street, Suite 850  
Los Angeles CA 90017

213-624-1171

6/16/2016

OFFICE

PHONE

DATE ISSUED

This certificate is a contract of LIBERTY MUTUAL INSURANCE GROUP. It represents such insurance as is afforded by those companies. NM 772 07-10



State of California

# Department of Industrial Relations

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## Public Works

### Public Works Contractor (PWC) Registration Search

This is a listing of current and active PWC registrations pursuant to Division 2, Part 7, Chapter 1 (commencing with section 1720 of the California Labor Code)

Enter at least one search criteria to display active registered public works contractor(s) matching your selections.

Registration Year:

PWC Registration Number:

Contractor Legal Name:  [Contractor License Lookup](#)

License Number:

County:

[Search](#)

[Reset](#)

Export as: [Excel](#) | [PDF](#)

#### Search Results

One registered contractor found: 1

Details	Legal Name	Registration Number	County	City	Registration Date	Expiration Date
<a href="#">View</a>	WEST COAST ARBORISTS, INC.	1000000956	ORANGE	ANAHEIM	06/09/2016	06/30/2017 v2.20160101



**Bid Bond**

**[Note: Not required when other form of Bidder's Security, e.g. cash, certified check or cashier's check, accompanies bid.]**

The makers of this bond are, WEST COAST ARBORISTS, INC., as Principal, and CONTRACTORS BONDING AND INSURANCE COMPANY, as Surety and are held and firmly bound unto the City of El Paso de Robles, hereinafter called the City, in the penal sum of TEN PERCENT (10%) OF THE TOTAL BID PRICE of the Principal submitted to City for the work described below, for the payment of which sum in lawful money of the United States, well and truly to be made, we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH that whereas the Principal has submitted the accompanying bid dated MARCH 9, 2017, for **[\*\*INSERT PROJECT NAME\*\*]**.

BID FOR OAK TREE TRIMMING: DPW PROJECT #17-02  
If the Principal does not withdraw its Bid within the time specified in the Contract; and if the Principal is awarded the Contract and provides all documents to the City as required by the Contract; then this obligation shall be null and void. Otherwise, this bond will remain in full force and effect.

Surety, for value received, hereby stipulates and agrees that no change, extension of time, alteration or addition to the terms of the Contract shall in affect its obligation under this bond, and Surety does hereby waive notice of any such changes.

In the event a lawsuit is brought upon this bond by the City and judgment is recovered, the Surety shall pay all litigation expenses incurred by the City in such suit, including reasonable attorneys' fees, court costs, expert witness fees and expenses.

IN WITNESS WHEREOF, the above-bound parties have executed this instrument under their several seals this 22nd day of FEBRUARY, 2017, the name and corporate seal of each corporation.

(Corporate Seal)

WEST COAST ARBORISTS, INC.  
Contractor/ Principal  
By [Signature]  
Title Patrick Mahoney, President

(Corporate Seal)

CONTRACTORS BONDING AND INSURANCE COMPANY  
Surety  
By [Signature]  
Attorney-in-Fact MICHAEL D. STONG  
Title ATTORNEY-IN-FACT

(Attach Attorney-in-Fact Certificate)

**CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT**

**CIVIL CODE § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California )  
County of ORANGE )  
On 3/8/17 before me, Amelia I. Menzel, Notary Public  
Date Here Insert Name and Title of the Officer  
personally appeared Patrick Mahoney  
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal  
Signature Amelia I. Menzel  
Signature of Notary Public



Place Notary Seal Above

**OPTIONAL**

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

**Description of Attached Document**  
Title or Type of Document: City of El Paso De Robles Bid Bond (Project No. DPW 17-02)  
Document Date: \_\_\_\_\_ Number of Pages: \_\_\_\_\_  
Signer(s) Other Than Named Above: \_\_\_\_\_

**Capacity(ies) Claimed by Signer(s)**  
Signer's Name: Patrick Mahoney  
 Corporate Officer — Title(s): President  
 Partner —  Limited  General  
 Individual  Attorney in Fact  
 Trustee  Guardian or Conservator  
 Other: \_\_\_\_\_  
Signer Is Representing: WCA, Inc.

Signer's Name: \_\_\_\_\_  
 Corporate Officer — Title(s): \_\_\_\_\_  
 Partner —  Limited  General  
 Individual  Attorney in Fact  
 Trustee  Guardian or Conservator  
 Other: \_\_\_\_\_  
Signer Is Representing: \_\_\_\_\_



**CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT**

**CIVIL CODE § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California )  
County of Riverside )

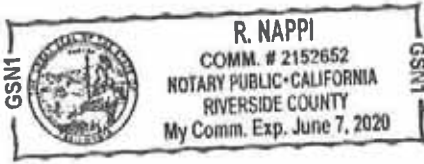
On 2/22/17 before me, R. Nappi "Notary Public",  
Date Here Insert Name and Title of the Officer

personally appeared MICHAEL D. STONG  
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(x) whose name(s) is/~~are~~ subscribed to the within instrument and acknowledged to me that he/~~she/they~~ executed the same in his/~~her/their~~ authorized capacity(ies), and that by his/~~her/their~~ signature(s) on the instrument the person(x), or the entity upon behalf of which the person(x) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.



Signature R. Nappi  
Signature of Notary Public

Place Notary Seal Above

**OPTIONAL**

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

**Description of Attached Document**

Title or Type of Document: \_\_\_\_\_ Document Date: \_\_\_\_\_

Number of Pages: \_\_\_\_\_ Signer(s) Other Than Named Above: \_\_\_\_\_

**Capacity(ies) Claimed by Signer(s)**

Signer's Name: \_\_\_\_\_

Corporate Officer — Title(s): \_\_\_\_\_

Partner —  Limited  General

Individual  Attorney in Fact

Trustee  Guardian or Conservator

Other: \_\_\_\_\_

Signer Is Representing: \_\_\_\_\_

Signer's Name: \_\_\_\_\_

Corporate Officer — Title(s): \_\_\_\_\_

Partner —  Limited  General

Individual  Attorney in Fact

Trustee  Guardian or Conservator

Other: \_\_\_\_\_

Signer Is Representing: \_\_\_\_\_

**POWER OF ATTORNEY**  
**RLI Insurance Company**  
**Contractors Bonding and Insurance Company**

Know All Men by These Presents:

That this Power of Attorney is not valid or in effect unless attached to the bond which it authorizes executed, but may be detached by the approving officer if desired.

That this Power of Attorney may be effective and given to either or both of **RLI Insurance Company** and **Contractors Bonding and Insurance Company**, required for the applicable bond.

That **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company**, each Illinois corporations (as applicable), each authorized and licensed to do business in all states and the District of Columbia do hereby make, constitute and appoint:

Jeremy Pendergast, Rosemary Nappi, Michael D. Stong, jointly or severally

in the City of Riverside, State of California, as Attorney in Fact, with full power and authority hereby conferred upon him/her to sign, execute, acknowledge and deliver for and on its behalf as Surety, in general, any and all bonds, undertakings, and recognizances in an amount not to exceed Ten Million Dollars (\$10,000,000.00) for any single obligation.

The acknowledgment and execution of such bond by the said Attorney in Fact shall be as binding upon this Company as if such bond had been executed and acknowledged by the regularly elected officers of this Company.

**RLI Insurance Company** and **Contractors Bonding and Insurance Company**, as applicable, have each further certified that the following is a true and exact copy of the Resolution adopted by the Board of Directors of each such corporation, and now in force, to-wit:

"All bonds, policies, undertakings, Powers of Attorney or other obligations of the Corporation shall be executed in the corporate name of the Corporation by the President, Secretary, any Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or Agents who shall have authority to issue bonds, policies or undertakings in the name of the Corporation. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the Corporation. The signature of any such officer and the corporate seal may be printed by facsimile or other electronic image."

IN WITNESS WHEREOF, **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company**, as applicable, have caused these presents to be executed by its respective Vice President with its corporate seal affixed this 3rd day of March, 2016.



State of Illinois }  
County of Peoria } SS

**RLI Insurance Company**  
**Contractors Bonding and Insurance Company**  
B. W. Davis  
Barton W. Davis Vice President

On this 3rd day of March, 2016, before me, a Notary Public, personally appeared Barton W. Davis, who being by me duly sworn, acknowledged that he signed the above Power of Attorney as the aforesaid officer of the **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company**, and acknowledged said instrument to be the voluntary act and deed of said corporation.

Jacqueline M. Bockler  
Jacqueline M. Bockler Notary Public



**CERTIFICATE**

I, the undersigned officer of **RLI Insurance Company**, and/or **Contractors Bonding and Insurance Company**, each Illinois corporations, do hereby certify that the attached Power of Attorney is in full force and effect and is irrevocable; and furthermore, that the Resolution of the Company as set forth in the Power of Attorney, is now in force. In testimony whereof, I have hereunto set my hand and the seal of the **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company** this 22nd day of February, 2017.

**RLI Insurance Company**  
**Contractors Bonding and Insurance Company**  
B. W. Davis  
Barton W. Davis Vice President



March 8, 2017

City of El Paso DE Robles  
**Attn: City Clerk**  
City hall, 2<sup>nd</sup> Floor  
1000 Spring Street  
El Paso de Robles, CA 93446

**RE: Bid for Oak Tree Trimming, DPW Project No. 17-02**  
**Due: Thursday, March 9, 2017 at 2:00PM**

To whom it may concern;

Thank you for allowing West Coast Arborists, Inc. (WCA) with the opportunity to submit a proposal to provide tree maintenance services for the City of Paso Robles. WCA is a family-owned and operated company employing over 750 full-time employees providing various tasks to achieve one goal: serving communities who care about trees and landscape. We have reviewed, understand, and agree to the terms and conditions described in this RFP. We also hereby acknowledge that we meet the minimum requirements and responded to each of these requirements to the best of our ability.

WCA's corporate values include listening to customers and employees that will help to improve services offered. By establishing clear goals and expectations for the organization, supporting its diverse teams, and exchanging frequent feedback from customers and employees. WCA's top management team has created a culture where employees become accountable for actions and results.

WCA has a 44-year track record of working for more than 220 California and Arizona municipalities as well as other various agencies. Our company has been in business since 1972 and is licensed by the California State Contractors License Boards under license #366764. We have held this license in good standing since 1978. The license specializes in Class C61 (Tree Service) as well as Class C27 (Landscaping). We currently employ over 75 Certified Arborists and over 100 Certified Tree workers, as recognized by the Western Chapter of the International Society of Arboriculture. WCA is also registered with the Department of Industrial Relations (DIR) for Public Works projects, our registration number is 1000000956. Should we be awarded this project, we shall use full-time, in-house employees; no subcontractors will be used.

Our employees will operate from one of our 7 California offices located in: Anaheim, Ventura, San Diego, Riverside, Fresno, San Jose and Stockton. For questions related to this proposal and who has the authority to negotiate/present, please contact Victor Gonzalez, V.P. Marketing, at (714) 991-1900 or at [vgonzalez@wcainc.com](mailto:vgonzalez@wcainc.com). Lorenzo Perez, Area Manager, will be assigned to this project should WCA be awarded a contract. He can be reached at (714) 681-3428 or [lperez@wcainc.com](mailto:lperez@wcainc.com).

Sincerely,

Patrick Mahoney  
President