

Council Agenda Report

From: Meg Williamson, Assistant City Manager

Subject: Appoint three members to the Travel Paso Robles Alliance (TPRA), aka the Tourism

and Lodging Business Improvement District Advisory Committee, and appoint a TPRA

member to the Supplemental Tax Oversight Committee (STOC)

Date: October 18, 2016

Facts

- 1. The Travel Paso Robles Alliance (TPRA) was established in 2009 in conjunction with the formation of the Tourism and Lodging Promotions Business Improvement District (BID).
- 2. The TPRA consists of seven members who advise City Council on the marketing/spending priorities for funds generated by the BID. Members are appointed for 3-year staggered terms, and must be a hotelier to be eligible for membership on the TPRA.
- 3. The Travel Paso Robles Alliance (TPRA) has three (3) terms expiring on October 31, 2016.
- 4. The twenty (20) member hotel properties in the TBID were each contacted in person with a request to provide a nominee to the committee.
- 5. Three (3) eligible candidates applied for the 3-year term seats: Angela McKee, Best Western PLUS Black Oak (incumbent); Bill Roof, Adelaide Inn; Jesse Garza, The Oaks Hotel.
- 6. The TPRA has one seat on the Supplemental Tax Oversight Committee (STOC) that has been heretofore held by outgoing member Victor Popp. Sandra Sage, Chairperson for the TPRA, is being recommended by the TPRA to be its designee on the STOC.
- 7. The TPRA has recommended that City Council accept the three candidates and appoint them to the open positions on the TPRA and accept Sandra Sage as the TPRA's designee on the STOC.

Options

- 1. Approve the appointments
- 2. Reject one or both of the appointments

Analysis and Conclusions

Option 1: The candidates recommended have been active participants in TPRA activities: one is an incumbent, one is a founding member of the TPRA, and the third has attended many TPRA meetings over the past two years. The current designee to the STOC is the outgoing chairperson of the TPRA, the suggested designee is incoming TPRA chairperson.

Option 2: Should Council opt to reject one or more appointments, the likelihood of receiving new applications is uncertain. The pool of potential candidates is small with only 20 member-hotel properties to generate candidates for 7 board seats. The properties not already represented on the board have indicated that they cannot spare the staff to attend monthly board and committee meetings.

Fiscal ImpactThere is no fiscal impact to these appointments.

Recommendation

Approve the appointments as presented.

Attachments

1. TPRA candidate applications

Angela McKee

, Paso Robles, CA 93446

B | amckee@bwblackoak.com

Objective

· Re-election to the Travel Paso Robles Alliance Board of Directors

Education

BACHELORS | 1992 | UNIVERSITY OF NEVADA, LAS VEGAS

· Major: Hotel Administration

INCOMPLETE | 1986-1989 | CAL POLY, SAN LUIS OBISPO

· Major: Dairy Science. Transferred to UNLV before completion

Skills & Abilities

MANAGEMENT

- · Consistently ranked in the top 20% of all areas of Best Western Performance Ratings.
- · Maintain superior Best Western Rewards sign-ups through promotion of the Best Western Innsider program

SALES

· Responsible for the sales efforts and marketing of the hotel including the RFPs, Consortia etc.

COMMUNICATION

- · Public Relations and website coordinator for Paso Robles Girls Softball League
- · Social media postings

LEADERSHIP

- · Past Vice-Chair of Travel Paso Robles Alliance
- · Current Board member of Travel Paso Robles Alliance
- · Past President, Vice-President and Board Member of Castleman's Awareness and Research Effort
- · Best Western District VI Co-Op Committee Member

Experience

GENERAL MANAGER | BEST WESTERN PLUS BLACK OAK | 2009-PRESENT

· Responsible for daily operations of the hotel, revenue management, human resources, guest relations, staff relations

DIRECTOR OF OPERATIONS | BEST WESTERN PLUS BLACK OAK | 1992-2009

 Coordinated and oversaw the operational efforts of the Housekeeping and Maintenance Departments as well as Front Desk. Responsible for planning and renovations, selecting hotel products, human resources

City of Paso Robles

APPLICATION FOR APPOINTMENT TO A CITY ADVISORY BODY/COMMITTEE/ COMMISSION

Name of Advisory Body: Travel Paso Rob	les Alliance				
Name of Applicant: Angela	В	McKe	е		
First Name	Middle Initial		Last N		00116
Street Address:	P			Robles	93446
Mailing Address: (if different from home) P.O. Number	Paso	Robles	CA State	93446 Zip	
Home Phone:		E-mail: at		bwblackoa	
Retired? □ Occupation (if applicable) Ge	eneral Manager				
Employer (if applicable) Best Western					
	ax: ((805) 238-0726		ckee@bw	blackoak.co	om
EDUCATION & TRAINING					
High School Paso Robles High Sch	ool Pase	Robles		CA	
Name College Cal Paly-San Luis University of Nevada, Las Ve		City Luis Obispo,	Las Vegs	as, CA ^{Stal}	ter
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Degrees/Majors Dairy Science/Hote	el Administrati	on			
Other Schools/Training					_
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Previous Castleman's Awareness Board of			m 2006	To 2	6/30/2018
Previous Chamber Ambassador			m 06/30/1	10 To	08/31/1994
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Date Aug 30, 2016	Signa	ture C	MC	lle	



August 15, 2016

To Whom it May Concern:

My name is Bill Roof and I am currently the General Manager at the Adelaide Inn in Paso Robles. Please accept this letter as my formal application for an open position on the Travel Paso Robles Alliance (TPRA)

I was a founding member of the TPRA in 2008 and was very influential in its formation. I served from its inception in 2008 until 2014 at which time I had to resign due to the fact that I was temporarily out of the hospitality business for 3 months.

If you know me you know that I'm very passionate about hospitality in Paso Robles. I've spent 40 years in hospitality with the last 25 years in lodging management on the Central Coast. I understand the ups and downs of the profession and would love the opportunity to once again serve on this advisory committee that, through its 20 members provides them much needed resources to adequately promote Paso Robles as the destination that it has become.

I would like to personally thank each of you for considering me for this position. Should you need additional information feel free to contact me at bill@adelaideinn.com.

Sincerely,

Bill Roof

General Manager

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City of Paso Robles

APPLICATION FOR APPOINTMENT TO A CITY ADVISORY BODY/COMMITTEE/ COMMISSION

Name of Advisory Body: 1 PRF	7		
Name of Applicant WILLIAM	Middle Initial	Roof	
Street Address:	The same standed .	City, Zip: 1250 K	BLES 93446
Mailing Address: P.O. Box 285 (if different from home) P.O. Numb	3 PASO ROBLE	ES A	93447
Home Phone	ome Fax: () E-i	mail: h1/10 ale	ladeina con
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Employer (if applicable) ADEA (DE WN	1000	
Work Phone: \$051238-2770 Wo	ork Fax: () E-r	mail: <u>by//ease/</u>	aideinn, com
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	READ CAREFULLY		
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To whom it may concern,

I have attached my resume for your review. Please accept this as a formal application for a board position on the Travel Paso Robles Alliance.

In reading my resume, please note that I have years of experience in the hospitality industry. I have worked for many reputable hotels, as well as entrepreneurial opportunities in the vacation rental industry. Currently I am the Hotel Manager at The Oaks Hotel. I have an extensive background in Sales and Marketing as well as in Food & Beverage Management. When you consider my accumulated experience, education and my potential for future contribution to the city tourism board, I hope you will agree that I am a candidate well worth your consideration.

I look forward to	speaking to you	in more detail.	Please feel free	to call or email me	
should you have	any questions.	My mobile num	ber is	and my persona	al
email address is		. You	can al <mark>so contact r</mark>	me at The Oaks Hot	el.

Thank you for considering my resume.

Regards, Jesse Garza

City of Paso Robles

APPLICATION FOR APPOINTMENT TO A CITY ADVISORY BODY/COMMITTEE/ COMMISSION

	11 Mi Doard	\sim
Name of Applicant:	esse	Ctarza Last Name
Street Address:	City, Zip:	0 111
Mailing Address:(if different from home)	P.O. Number City	State Zip
Home Phone	Home Fax: () E-mail:	esseig@pasocaks
Retired? Occupation (if a	pplicable)	
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