




City of Paso Robles Budget Workshop

May 12, 2016



Sequence

- Overall Approach
 - Community Needs and Wishes
 - 2 Fiscal Forecasts: Continuation and Recession-based
 - Key Initiatives
 - Special Issues
- 




Overall Approach

- Five-year forecast
- Two-year program budget
- All programs; comprehensive decision making
- Baseline plus initiatives and options
- Capital budget + operating budget
- Aligning benefits and costs
- Balanced budget adopted by June 30



Community Needs and Wishes

- Roads maintenance and rebuilding
 - Housing—new; greater affordability
 - Jobs
 - Youth programs
 - Public safety
 - Connectedness
 - City services that are as cost effective as possible
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General Operating Fund Forecast

	FY 2014-15 ACTUAL	FY 2015-16 REVISED	FY 2015-16 PROJECTED	FY 2016-17 PROPOSED	FY 2017-18 PROPOSED	FY 2018-19 FORECAST	FY 2019-20 FORECAST	FY 2020-21 FORECAST
REVENUE:								
Property Taxes	\$ 8,907,106 ¹	\$ 8,585,100	\$ 8,654,110	\$ 8,811,000	\$ 9,118,000	\$ 9,437,130	\$ 9,767,430	\$10,109,290
Sales Tax	13,130,905	14,139,500	13,939,500	14,404,000	14,860,000	15,305,800	15,764,974	16,237,923
Transient Occupancy Tax	4,249,068	4,525,500	4,525,500	4,797,000	5,031,000	5,282,550	5,546,678	5,824,011
Other Taxes	3,089,198	2,844,000	3,107,000	3,406,000	3,585,000	3,653,115	3,711,565	3,744,969
Licenses and Permits	1,022,893	1,058,200	1,066,700	1,124,700	1,280,700	1,358,823	1,444,429	1,444,429
Fines and Forfeiture	198,173	172,100	185,650	192,550	192,550	192,550	192,550	192,550
Use of Money & Property	3,474,507 ²	418,210	566,955	555,205	507,205	507,205	507,205	507,205
Revenue from Other Agen	282,273	120,000	246,060	95,000	95,000	95,000	95,000	95,000
Charges for Current Service	980,877	983,900	950,920	977,500	976,500	976,500	976,500	976,500
Misc Revenue/Transfers In	2,149,565	4,611,712 ³	3,685,612 ³	2,026,326	1,641,131	1,641,131	1,641,131	1,641,131
Total Revenue	37,484,565	37,458,222	36,928,007	36,389,281	37,287,086	38,449,804	39,647,460	40,773,008
Percentage Change	N/A	N/A	-1.48%	-2.85%	0.97%	5.66%	6.33%	6.04%
Grant Revenue	743,103	3,753,542	3,051,558	609,500	1,500	0	0	0
Total Revenue and Grant Revenue	38,227,668	41,211,764	39,979,565	36,998,781	37,288,586	38,449,804	39,647,460	40,773,008

General Operating Fund Forecast

	FY 2014-15 ACTUAL	FY 2015-16 REVISED	FY 2015-16 PROJECTED	FY 2016-17 PROPOSED	FY 2017-18 PROPOSED	FY 2018-19 FORECAST	FY 2019-20 FORECAST	FY 2020-21 FORECAST
EXPENDITURES:								
Personnel Services	\$18,203,305 ⁴	\$19,445,291	\$18,318,652	\$19,716,444	\$19,769,800	\$20,319,800	\$20,919,800	\$21,549,800
Operating Expenses	11,474,616 ⁵	11,960,273 ⁵	10,727,730	9,765,437	9,701,066	9,992,098	10,291,861	10,600,617
Internal Service Charges	(2,442,500)	(2,869,426)	(2,334,592)	(2,203,522)	(2,202,707)	(2,246,761)	(2,291,696)	(2,337,530)
Debt Service	366,213	445,513	576,644	587,833	486,034	500,000	500,000	500,000
Capital Outlay	5,153,963	13,443,209 ⁶	8,071,584 ⁶	6,394,600	7,515,900	7,718,829	7,927,238	8,141,273
Misc Exp/Transfers Out	2,057,819	1,349,233	1,320,389	281,002	281,002	281,002	281,002	281,002
Total Expenditures	34,813,415	43,774,093	36,680,407	34,541,794	35,551,095	36,564,968	37,628,204	38,735,162
Percentage Change	N/A	N/A	5.36%	-21.09%	-3.08%	5.86%	5.84%	5.94%
Grant Expenditures	743,103	3,753,542	3,051,558	609,500	1,500	0	0	0
Total Expenditures and Grant Expenditures	35,556,518	47,527,635	39,731,964	35,151,294	35,552,595	36,564,968	37,628,204	38,735,162
Operating Balance/(Deficit)	2,671,150	(6,315,871)	247,600	1,847,487	1,735,991	1,884,836	2,019,256	2,037,846

General Operating Fund Forecast Recession

	FY 2014-15 ACTUAL	FY 2015-16 REVISED	FY 2015-16 PROJECTED	FY 2016-17 PROPOSED	FY 2017-18 PROPOSED	FY 2018-19 FORECAST	FY 2019-20 FORECAST	FY 2020-21 FORECAST
REVENUE:								
Property Taxes	\$ 8,907,106 ¹	\$ 8,585,100	\$ 8,654,110	\$ 8,811,000	8,811,000	8,811,000	8,978,409	9,238,783
Sales Tax	13,130,905	14,139,500	13,939,500	14,404,000	12,963,600	11,667,240	12,017,257	12,377,775
Transient Occupancy Tax	4,249,068	4,525,500	4,525,500	4,797,000	4,892,940	5,137,587	5,394,466	5,664,190
Other Taxes	3,089,198	2,844,000	3,107,000	3,406,000	3,585,000	3,405,750	3,245,680	3,969,466
Licenses and Permits	1,022,893	1,058,200	1,066,700	1,124,700	978,000	978,000	997,560	1,027,487
Fines and Forfeiture	198,173	172,100	185,650	192,550	192,550	192,550	192,550	192,550
Use of Money & Property	3,474,507 ²	418,210	566,955	555,205	508,505	495,792	495,792	495,792
Revenue from Other Agency	282,273	120,000	246,060	95,000	95,000	95,000	95,000	95,000
Charges for Current Services	980,877	983,900	950,920	977,500	976,500	950,135	954,885	954,885
Misc Revenue/Transfers In	2,149,565	4,611,712 ³	3,685,612 ³	2,026,326	1,287,101	1,287,101	1,287,101	1,287,101
Total Revenue	37,484,565	37,458,222	36,928,007	36,389,281	34,290,196	33,020,155	33,658,701	35,303,029
Percentage Change	N/A	N/A	-1.48%	-2.85%	-7.14%	-9.26%	-1.84%	6.91%
Grant Revenue	743,103	3,753,542	3,051,558	609,500	1,500	0	0	0
Total Revenue and Grant Revenue	38,227,668	41,211,764	39,979,565	36,998,781	34,291,696	33,020,155	33,658,701	35,303,029

General Operating Fund Forecast Recession

	FY 2014-15 ACTUAL	FY 2015-16 REVISED	FY 2015-16 PROJECTED	FY 2016-17 PROPOSED	FY 2017-18 PROPOSED	FY 2018-19 FORECAST	FY 2019-20 FORECAST	FY 2020-21 FORECAST
EXPENDITURES:								
Personnel Services	\$18,203,305 ⁴	\$19,445,291	\$18,318,652	\$19,716,444	\$19,649,800	\$20,199,800	\$20,799,800	\$21,429,800
Operating Expenses	11,474,616 ⁵	11,960,273 ⁵	10,727,730	9,765,437	9,701,066	9,992,098	10,291,861	10,600,617
Internal Service Charges	(2,442,500)	(2,869,426)	(2,334,592)	(2,203,522)	(2,202,707)	(2,246,761)	(2,291,696)	(2,337,530)
Debt Service	366,213	445,513	576,644	587,833	486,034	500,000	500,000	500,000
Capital Outlay	5,153,963	13,443,209 ⁶	8,071,584 ⁶	6,394,600	5,465,900	5,613,479	5,765,043	5,920,699
Misc Exp/Transfers Out	2,057,634	1,349,233	1,320,389	281,002	281,002	281,002	281,002	281,002
Total Expenditures	34,813,230	43,774,093	36,680,407	34,541,794	33,381,095	34,339,618	35,346,010	36,394,588
Percentage Change	N/A	N/A	5.36%	-21.09%	-8.99%	-0.59%	5.89%	5.98%
Grant Expenditures	743,103	3,753,542	3,051,558	609,500	1,500	0	0	0
Total Expenditures and Grant Expenditures	35,556,333	47,527,635	39,731,964	35,151,294	33,382,595	34,339,618	35,346,010	36,394,588
Operating Balance/(Deficit)	2,671,335	(6,315,871)	247,600	1,847,487	909,101	(1,319,463)	(1,687,309)	(1,091,559)

Forecast Footnotes

Revenues

- ▶ 1. Property Tax
 - ▶ 1. FY2015-16 is projected to be approximately \$253K lower than FY2014-15 due to a decrease in RDA Pass Thru property tax increments. RDA Pass Thru is the remaining property tax funds after bond debt has been paid. The County will then divide the remaining property tax increment between all taxing entities within the City (City, School District, Cemetery District, etc.)
- ▶ 2. Use of Money and Property – FY2014-15 includes:
 - ▶ 1. Proceeds from sale of 4th/Pine Street Property - \$1.3M
 - ▶ 2. Proceeds from capital leases including fire truck, vehicles, and finance system - \$1.7M
- ▶ 3. Misc Revenue –
 - ▶ 1. Road Projects – transfer in of \$1.8M from gas tax
 - ▶ 2. City Park Repair Project – transfer in of \$650K in remaining RDA bond proceeds
 - ▶ 3. 21st Street Project – transfer in of \$241K
 - ▶ 4. Union Road/Hwy 46E Road Project – transfer in of \$500K

Expenditures

- ▶ 4. Personnel Services
 - ▶ 1. Increases due primarily to retirement and health insurances increases
 - ▶ 2. Some positions are still eligible for merit increases
- ▶ 5. Operating Expenses
 - ▶ 1. Large decrease in Liability insurance and OPEB payments
 - ▶ OPEB payment catch-up in FY2014-15 of \$2M
 - ▶ Liability insurance decrease of \$1M in FY215-16
- ▶ 6. Capital Outlay
 - ▶ 1. Includes Road Improvement Projects in FY2015-16 Revised Budget and Projected:
 - ▶ a. 12th Street – Spring to Fresno - \$3.3M
 - ▶ b. Scott Street - \$2.5M
 - ▶ c. Road Maintenance - \$5.5M
 - ▶ d. City Park Repair Project - \$1.1M
 - ▶ e. Centennial/Muni Pool Repair - \$750K

General Fund Summary

FUNDS	REVENUE				
	FY 2014-15 ACTUAL	FY 2015-16 REVISED	FY 2015-16 PROJECTION	FY 2016-17 PROPOSED	FY 2017-18 PROPOSED
GENERAL FUND (GF)					
100 General	\$ 29,679,621	\$ 30,264,558	\$ 29,854,493	\$ 30,561,669	\$ 31,440,552
CONSOLIDATED FUNDS:					
101 Capital Projects	817,188	2,252,833	1,913,505	3,000	3,000
103 Measure E12 Supplemental	4,642,540	7,136,000	6,926,500	5,453,000	4,845,000
110 General Contingency	661,132				
113 Electronic Archiving Fee	21,175	20,600	21,600	21,800	21,800
114 Building Education	7,467	8,000	8,320	8,300	8,300
115 Economic Incentive	110	100	100	100	100
116 City-School Facility	5,442	5,300	5,300	5,400	5,400
119 City Facility Repair	8,012	8,200	7,400	7,400	7,400
120 Capital Improvements	402	950,450	601,500	1,000	1,000
122 Permit Automation	34,763	32,300	42,300	42,700	42,700
123 Community Development	1,334	1,400	1,600	1,600	1,600
124 Police Grants	8,110	4,876	3,800	1,500	1,500
126 PW Grants					
208 Prop 1B Public Transportation	1,306	1,200	1,200	1,200	1,200
230 Youth Scholarship	9,186	12,100	18,100	15,100	15,100
233 Cal Home Loan	937	900	900	900	900
234 Oak Tree Preservation	95	100	100	100	100
310 Community Facilities District	93,758	95,100	95,100	95,100	95,100
612 Solid Waste Contingency					
TOTAL 100 GF including Consolidated Funds	35,992,578	40,794,017	39,501,818	36,219,869	36,490,752
GF SUB FUNDS:					
112 Capital Replacement-IT	723,565	165,879	165,879	195,474	195,474
125 Capital Replacement-Vehicle	1,723,205	250,363	310,363	581,933	600,855
238 Downtown Parking In Lieu	(211,686)	1,500	1,500	1,500	1,500
320 Art In Public Places	6	5	5	5	5
TOTAL GF Sub Funds	2,235,090	417,747	477,747	778,912	797,834
TOTAL 100 GF, Consolidated and Sub Funds	\$ 38,227,668	\$ 41,211,764	\$ 39,979,565	\$ 36,998,781	\$ 37,288,586

General Fund Summary

FUNDS	EXPENSE				
	FY 2014-15 ACTUAL	FY 2015-16 REVISED	FY 2015-16 PROJECTION	FY 2016-17 PROPOSED	FY 2017-18 PROPOSED
<u>GENERAL FUND (GF)</u>					
100 General	\$ 29,040,874	\$ 30,635,043	\$ 28,079,368	\$ 28,053,757	\$ 27,957,957
<u>CONSOLIDATED FUNDS:</u>					
101 Capital Projects	242,567	2,695,528	2,576,379		
103 Measure E12 Supplemental	3,208,501	9,988,216	5,517,719	6,058,000	6,570,000
110 General Contingency	776,716				
113 Electronic Archiving Fee	23,094	30,000	32,100	31,100	31,100
114 Building Education	6,050	2,500	2,615	2,600	2,600
115 Economic Incentive					
116 City-School Facility					
119 City Facility Repair	9,350	142,065	142,065		
120 Capital Improvements	19,640	950,000	100,000		
122 Permit Automation	3,182	11,668	11,668	3,000	3,000
123 Community Development					
124 Police Grants	8,110	4,871	5,500	1,500	1,500
126 PW Grants	644				
208 Prop 1B Public Transportation			15,157		
230 Youth Scholarship	14,540	12,000	13,500	13,500	13,500
233 Cal Home Loan					
234 Oak Tree Preservation	501				
310 Community Facilities District	54,206	91,500	91,500	121,002	121,002
612 Solid Waste Contingency	185				
TOTAL 100 GF including Consolidated Funds	33,408,161	44,563,392	36,587,571	34,284,459	34,700,659
<u>GF SUB FUNDS:</u>					
112 Capital Replacement-IT	493,572	515,944	636,253	373,179	375,579
125 Capital Replacement-Vehicles	1,654,784	2,448,299	2,508,140	493,656	476,357
238 Downtown Parking In Lieu					
320 Art In Public Places					
TOTAL GF Sub Funds	2,148,356	2,964,243	3,144,393	866,835	851,936
TOTAL 100 GF, Consolidated and Sub Funds	\$ 35,556,518	\$ 47,527,635	\$ 39,731,964	\$ 35,151,294	\$ 35,552,595

General Fund Summary

FUNDS	NET REVENUE (EXPENSE)				
	FY 2014-15 ACTUAL	FY 2015-16 REVISED	FY 2015-16 PROJECTION	FY 2016-17 PROPOSED	FY 2017-18 PROPOSED
<u>GENERAL FUND (GF)</u>					
100 General	\$ 638,746	\$ (370,485)	\$ 1,775,125	\$ 2,507,912	\$ 3,482,595
<u>CONSOLIDATED FUNDS:</u>					
101 Capital Projects	574,621	(442,695)	(662,875)	3,000	3,000
103 Measure E12 Supplemental	1,434,039	(2,852,216)	1,408,781	(605,000)	(1,725,000)
110 General Contingency	(115,584)				
113 Electronic Archiving Fee	(1,920)	(9,400)	(10,500)	(9,300)	(9,300)
114 Building Education	1,417	5,500	5,705	5,700	5,700
115 Economic Incentive	110	100	100	100	100
116 City-School Facility	5,442	5,300	5,300	5,400	5,400
119 City Facility Repair	(1,338)	(133,865)	(134,665)	7,400	7,400
120 Capital Improvements	(19,238)	450	501,500	1,000	1,000
122 Permit Automation	31,581	20,632	30,632	39,700	39,700
123 Community Development	1,334	1,400	1,600	1,600	1,600
124 Police Grants		5	(1,700)		
126 PW Grants	(644)				
208 Prop 1B Public Transportation	1,306	1,200	(13,957)	1,200	1,200
230 Youth Scholarship	(5,355)	100	4,600	1,600	1,600
233 Cal Home Loan	937	900	900	900	900
234 Oak Tree Preservation	(406)	100	100	100	100
310 Community Facilities District	39,552	3,600	3,600	(25,902)	(25,902)
612 Solid Waste Contingency	(185)				
TOTAL 100 GF including Consolidated Funds	2,584,416	(3,769,375)	2,914,246	1,935,410	1,790,093
<u>GF SUB FUNDS:</u>					
112 Capital Replacement-IT	229,993	(350,065)	(470,374)	(177,705)	(180,105)
125 Capital Replacement-Vehicles	68,421	(2,197,936)	(2,197,777)	88,277	124,498
238 Downtown Parking In Lieu	(211,686)	1,500	1,500	1,500	1,500
320 Art In Public Places	6	5	5	5	5
TOTAL GF Sub Funds	86,734	(2,546,496)	(2,666,646)	(87,923)	(54,102)
TOTAL 100 GF, Consolidated and Sub Funds	\$ 2,671,150	\$ (6,315,871)	\$ 247,601	\$ 1,847,487	\$ 1,735,991

General Fund Summary w/Options

FUNDS	REVENUE				
	FY 2014-15 ACTUAL	FY 2015-16 REVISED	FY 2015-16 PROJECTION	FY 2016-17 PROPOSED	FY 2017-18 PROPOSED
<u>GENERAL FUND (GF)</u>					
100 General	\$ 29,679,621	\$ 30,264,558	\$ 29,854,493	\$ 30,561,669	\$ 31,440,552
<u>BUDGET OPTIONS</u>					
Operating				151,000	363,000
Operating - One time					
Capital Expenditures					
TOTAL Budget Options				151,000	363,000
TOTAL 100 GF including Budget Options	29,679,621	30,264,558	29,854,493	30,712,669	31,803,552
<u>CONSOLIDATED FUNDS:</u>					
101 Capital Projects	817,188	2,252,833	1,913,505	3,000	3,000
103 Measure E12 Supplemental	4,642,540	7,136,000	6,926,500	5,453,000	4,845,000
110 General Contingency	661,132				
113 Electronic Archiving Fee	21,175	20,600	21,600	21,800	21,800
114 Building Education	7,467	8,000	8,320	8,300	8,300
115 Economic Incentive	110	100	100	100	100
116 City-School Facility	5,442	5,300	5,300	5,400	5,400
119 City Facility Repair	8,012	8,200	7,400	7,400	7,400
120 Capital Improvements	402	950,450	601,500	1,000	1,000
122 Permit Automation	34,763	32,300	42,300	42,700	42,700
123 Community Development	1,334	1,400	1,600	1,600	1,600
124 Police Grants	8,110	4,876	3,800	1,500	1,500
126 PW Grants					
208 Prop 1B Public Transportation	1,306	1,200	1,200	1,200	1,200
230 Youth Scholarship	9,186	12,100	18,100	15,100	15,100
233 Cal Home Loan	937	900	900	900	900
234 Oak Tree Preservation	95	100	100	100	100
310 Community Facilities District	93,758	95,100	95,100	95,100	95,100
612 Solid Waste Contingency					
TOTAL 100 GF including Consolidated Funds	35,992,578	40,794,017	39,501,818	36,370,869	36,853,752
<u>GF SUB FUNDS:</u>					
112 Capital Replacement-IT	723,565	165,879	165,879	195,474	195,474
125 Capital Replacement-Vehicles	1,723,205	250,363	310,363	581,933	600,855
238 Downtown Parking In Lieu	(211,686)	1,500	1,500	1,500	1,500
320 Art In Public Places	6	5	5	5	5
TOTAL GF Sub Funds	2,235,090	417,747	477,747	778,912	797,834
TOTAL 100 GF, Consolidated and Sub Funds	\$ 38,227,668	\$ 41,211,764	\$ 39,979,565	\$ 37,149,781	\$ 37,651,586

General Fund Summary w/Options

FUNDS	EXPENSE				
	FY 2014-15 ACTUAL	FY 2015-16 REVISED	FY 2015-16 PROJECTION	FY 2016-17 PROPOSED	FY 2017-18 PROPOSED
GENERAL FUND (GF)					
100 General	\$29,040,874	\$ 30,635,043	\$28,079,368	\$28,053,757	\$27,957,957
BUDGET OPTIONS					
Operating				1,170,800	2 1,708,800
Operating - One time				433,000	3 125,000
Capital Expenditures				1,135,500	7 1,179,000
TOTAL Budget Options				2,739,300	8 3,012,800
TOTAL 100 GF including Budget	29,040,874	30,635,043	28,079,368	30,793,057	30,970,757
CONSOLIDATED FUNDS:					
101 Capital Projects	242,567	2,695,528	2,576,379		
103 Measure E12 Supplemental	3,208,501	9,988,216	5,517,719	6,058,000	6,570,000
110 General Contingency	776,716				
113 Electronic Archiving Fee	23,094	30,000	32,100	31,100	31,100
114 Building Education	6,050	2,500	2,615	2,600	2,600
115 Economic Incentive					
116 City-School Facility					
119 City Facility Repair	9,350	142,065	142,065		
120 Capital Improvements	19,640	950,000	100,000		
122 Permit Automation	3,182	11,668	11,668	3,000	3,000
123 Community Development					
124 Police Grants	8,110	4,871	5,500	1,500	1,500
126 PW Grants	644				
208 Prop 1B Public Transportation			15,157		
230 Youth Scholarship	14,540	12,000	13,500	13,500	13,500
233 Cal Home Loan					
234 Oak Tree Preservation	501				
310 Community Facilities District	54,206	91,500	91,500	121,002	121,002
612 Solid Waste Contingency	185				
TOTAL 100 GF including Consolidated Funds	33,408,161	44,563,392	36,587,571	37,023,759	37,713,459
GF SUB FUNDS:					
112 Capital Replacement-IT	493,572	515,944	636,253	373,179	375,579
125 Capital Replacement-Vehicles	1,654,784	2,448,299	2,508,140	493,656	476,357
238 Downtown Parking In Lieu					
320 Art In Public Places					
TOTAL GF Sub Funds	2,148,356	2,964,243	3,144,393	866,835	851,936
TOTAL 100 GF, Consolidated and Sub Funds	\$35,556,518	\$ 47,527,635	\$39,731,964	\$37,890,594	\$38,565,395

General Fund Summary w/Options

FUNDS	NET REVENUE (EXPENSE)				
	FY 2014-15 ACTUAL	FY 2015-16 REVISED	FY 2015-16 PROJECTION	FY 2016-17 PROPOSED	FY 2017-18 PROPOSED
GENERAL FUND (GF)					
100 General	\$ 638,746	\$ (370,485)	\$ 1,775,125	\$ 2,507,912	\$ 3,482,595
BUDGET OPTIONS					
Operating				(1,019,800)	(1,345,800)
Operating - One time				(433,000)	(125,000)
Capital Expenditures				(1,135,500)	(1,179,000)
TOTAL Budget Options				(2,588,300)	(2,649,800)
TOTAL 100 GF including Budget	638,746	(370,485)	1,775,125	(80,388)	832,795
CONSOLIDATED FUNDS:					
101 Capital Projects	574,621	(442,695)	(662,875)	3,000	3,000
103 Measure E12 Supplemental	1,434,039	(2,852,216)	1,408,781	(605,000)	(1,725,000)
110 General Contingency	(115,584)				
113 Electronic Archiving Fee	(1,920)	(9,400)	(10,500)	(9,300)	(9,300)
114 Building Education	1,417	5,500	5,705	5,700	5,700
115 Economic Incentive	110	100	100	100	100
116 City-School Facility	5,442	5,300	5,300	5,400	5,400
119 City Facility Repair	(1,338)	(133,865)	(134,665)	7,400	7,400
120 Capital Improvements	(19,238)	450	501,500	1,000	1,000
122 Permit Automation	31,581	20,632	30,632	39,700	39,700
123 Community Development	1,334	1,400	1,600	1,600	1,600
124 Police Grants		5	(1,700)		
126 PW Grants	(644)				
208 Prop 1B Public Transportation	1,306	1,200	(13,957)	1,200	1,200
230 Youth Scholarship	(5,355)	100	4,600	1,600	1,600
233 Cal Home Loan	937	900	900	900	900
234 Oak Tree Preservation	(406)	100	100	100	100
310 Community Facilities District	39,552	3,600	3,600	(25,902)	(25,902)
612 Solid Waste Contingency	(185)				
TOTAL 100 GF including Consolidated Funds	2,584,416	(3,769,375)	2,914,246	(652,890)	(859,707)
GF SUB FUNDS:					
112 Capital Replacement-IT	229,993	(350,065)	(470,374)	(177,705)	(180,105)
125 Capital Replacement-Vehicles	68,421	(2,197,936)	(2,197,777)	88,277	124,498
238 Downtown Parking In Lieu	(211,686)	1,500	1,500	1,500	1,500
320 Art In Public Places	6	5	5	5	5
TOTAL GF Sub Funds	86,734	(2,546,496)	(2,666,646)	(87,923)	(54,102)
TOTAL 100 GF, Consolidated and Sub Funds	\$ 2,671,150	\$ (6,315,871)	\$ 247,601	\$ (740,813)	\$ (913,809)

General Fund Budget Options – FY2016-17

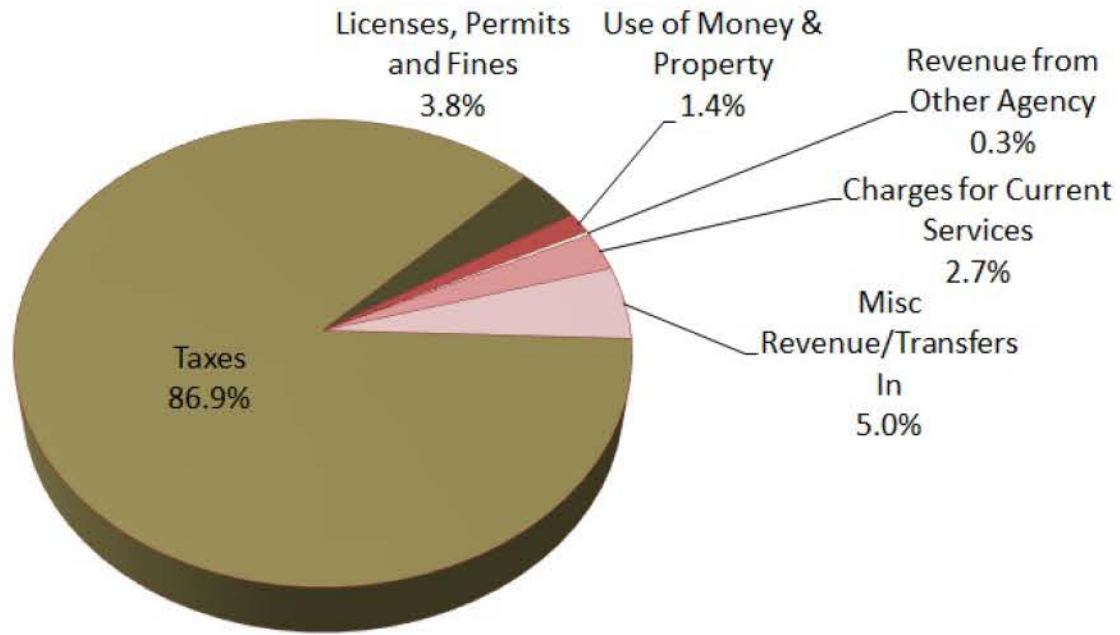
DEPT	DIVISION	TITLE	ONGOING	ONE-TIME	TOTAL COST	REVENUE	NET EXPENSE
City Manager:							
	City Manager	Civic Engagement/Building Community City Wide Volunteer& Civic	\$ 30,000	\$ -	\$ 30,000	\$ -	\$ 30,000
	City Manager	Engagement Coord	123,000		123,000		123,000
	Tourism	Tourism Industry Workshop		30,000	30,000		30,000
	Human Resources/IT	IT Tech - Partial Funding (split HR/IT)	118,000		118,000		118,000
	Human Resources	Training	40,000		40,000		40,000
	Information Technology	City Website Redesign	8,000	30,000	38,000		38,000
	Information Technology	ESRI - (50% of cost allocated to Enterprise	2,500	13,000	15,500		15,500
		TOTAL CM	321,500	73,000	394,500		394,500
Administrative Services:							
	Finance	Journey Level Accountant	123,000		123,000		123,000
	Finance	TOT/Business License Software	8,000	40,000	48,000	40,000	123,000
		TOTAL AS	131,000	40,000	171,000	40,000	123,000
Police Department:							
	Administration	Dispatch/Records Supervisor - Sup/Prof/C	36,000		36,000		36,000
		TOTAL PD	36,000		36,000		36,000
Emergency Services:							
	Administration	2nd Battalion Chief	204,000		204,000		204,000
		TOTAL ES	204,000		204,000		204,000
Public Works:							
	Parks	Downtown Upgrades		100,000	100,000		100,000
	Parks	Salinas River Clean-up	40,000		40,000		40,000
	Facilities	Janitorial	140,000		140,000		140,000
	Street Maintenance	Wayfinding System		50,000	50,000		50,000
		TOTAL PW	180,000	150,000	330,000		330,000
Library-Recreation Services							
	Library	Children's Librarian - Full Time	123,000		123,000		123,000
	Library	Travel and Training	7,850		7,850		7,850
	Library	Library Book Budget	3,050		3,050		3,050
	Recreation	Recreation Staff Asst. III - Internal Promoti	3,400		3,400		3,400
		TOTAL LRS	137,300		137,300		137,300
Community Development							
	Planning	Building Permit Software Maintenance	50,000		50,000		50,000
	Planning	ADA Transition Plan		100,000	100,000		100,000
	Planning	Bike-Pedestrian Plan Update		50,000	50,000		50,000
	Building	2016 Building Code Update		20,000	20,000		20,000
	Building	Building Inspector - Full Time	111,000		111,000	111,000	
		TOTAL CD	161,000	170,000	331,000	111,000	220,000
		GRAND TOTAL	\$1,170,800	\$433,000	\$1,603,800	\$151,000	\$1,444,800
			2	3		1	

General Fund Budget Options – FY2017-18

DEPARTMENT	DIVISION	TITLE	ONGOING	ONE-TIME	TOTAL COST	REVENUE	NET EXPENSE
City Manager:							
		Civic Engagement/Building					
		City Manager Community	\$ 5,000		\$ 5,000		\$ 5,000
		TOTAL CM	5,000		5,000		5,000
Police Department:							
		Administratior Community Services Officer	77,000		77,000		77,000
		TOTAL PD	77,000		77,000		77,000
Emergency Services:							
		Administratior 3rd Battalion Chief	204,000		204,000		204,000
		TOTAL ES	204,000		204,000		204,000
Community Development:							
	Planning	Additional Inspection Vehicles		50,000	50,000		50,000
	Planning	Zoning Code Update		75,000	75,000		75,000
	Planning	Administrative Asst. 1 - Part Tir	30,000		30,000	30,000	
	Engineering	Engineering Inspector - Full Tir	111,000		111,000	111,000	
	Building	Building Inspytor - Full Time	111,000		111,000	111,000	
		TOTAL CD	252,000	125,000	377,000	252,000	125,000
		GRAND TOTAL	\$ 538,000	\$125,000	\$663,000	\$ 252,000	\$411,000
		FY 2016-17	1,170,800			111,000	
		FY 2017-18	\$ 1,708,800	\$125,000	\$663,000	\$ 363,000	\$742,000
			5	6		4	

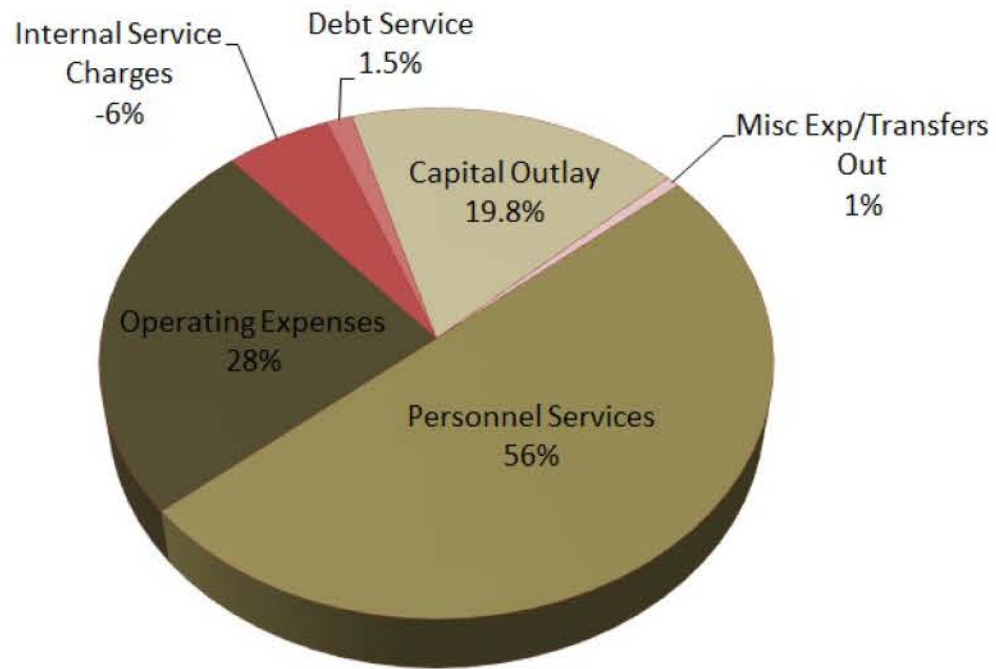
General Fund Capital Expenditure Options

<u>DEPARTMENT</u>	<u>PROJECT NAME</u>	<u>FY 2016-17</u>	<u>FY 2017-18</u>
		<u>PROPOSED</u>	<u>PROPOSED</u>
Police Department:			
	Base Radio Station/Repeaters	\$ 50,000	\$ 450,000
	TOTAL PD	<u>50,000</u>	<u>450,000</u>
Emergency Services:			
	Fire Alarm System	45,000	
	Breathing Air Compressor		100,000
	TOTAL ES	<u>45,000</u>	<u>100,000</u>
Public Works:			
	Sherwood Park Restroom	115,000	500,000
	Neighborhood Park Rehabilitation	23,500	11,500
	BSP Lighting/Irrigation	80,000	20,000
	Sherwood Park Rehabilitation	32,000	2,500
	Street Tree Trimming	25,000	25,000
	Larry Moore Park	250,000	
	Centennial Park Rehabilitation	60,000	
	Centennial HVAC/Lighting	160,000	30,000
	Public Safety Center HVAC/Lighting	100,000	20,000
	City Hall HVAC/Lighting	100,000	20,000
	Library/Conf. Room Carpet Replacement	95,000	
	TOTAL PW	<u>1,040,500</u>	<u>629,000</u>
	GRAND TOTAL	<u>\$1,135,500</u>	<u>\$1,179,000</u>
		7	8



GENERAL FUND REVENUES

GENERAL FUND	FY 2014-15 ACTUAL	FY 2015-16 REVISED	FY 2015-16 PROJECTED	FY 2016-17 PROPOSED	FY 2017-18 PROPOSED
Taxes	\$29,376,277	\$30,094,100	\$30,226,110	\$31,418,000	\$32,594,000
Licenses, Permits and Fines	1,221,066	1,230,300	1,252,350	1,317,250	1,473,250
Use of Money & Property	3,474,507	416,910	565,655	555,205	507,205
Revenue from Other Agency	282,273	120,000	246,060	95,000	95,000
Charges for Current Services	980,877	983,900	950,920	977,500	976,500
Misc Revenue/Transfers In	2,149,565	4,613,012	3,686,912	2,026,326	1,641,131
Total Revenues General Fund	37,484,565	37,458,222	36,928,007	36,389,281	37,287,086
Grant Revenue	743,103	3,753,542	3,051,558	609,500	1,500
Grant Revenue General Fund	\$38,227,668	\$41,211,764	\$39,979,565	\$36,998,781	\$37,288,586



GENERAL FUND EXPENDITURES BY TYPE

GENERAL FUND	FY 2014-15 ACTUAL	FY 2015-16 REVISED	FY 2015-16 PROJECTED	FY 2016-17 PROPOSED	FY 2017-18 PROPOSED
Personnel Services	\$ 18,203,305	\$ 19,445,291	\$ 18,318,652	\$ 19,716,444	\$ 19,769,800
Operating Expenses	11,474,616	11,960,273	10,727,730	9,765,437	9,701,066
Internal Service Charges	(2,442,500)	(2,869,426)	(2,334,592)	(2,203,522)	(2,202,707)
Debt Service	366,213	445,513	576,644	587,833	486,034
Capital Outlay	5,153,963	13,443,209	8,071,583	6,394,600	7,515,900
Misc Exp/Transfers Out	2,057,818	1,349,233	1,320,389	281,002	281,002
Total Expenses General Fund	34,813,415	43,774,093	36,680,406	34,541,794	35,551,095
Grant Expense	743,103	3,753,542	3,051,558	609,500	1,500
Total Expenses and Grant Expense General Fund	\$ 35,556,518	\$ 47,527,635	\$ 39,731,964	\$ 35,151,294	\$ 35,552,595



Implications of Forecast

- ▶ Handle (1) baseline and (2) recessionary scenarios
- ▶ Tools
 - ▶ Maintain strong reserves
 - ▶ Protect the General Fund
 - ▶ Annual net revenues for ongoing expenditures
 - ▶ Consider reserves for investments with return
 - ▶ Fee-based programs (e.g., Adult Sports)
 - ▶ Flexible staffing (e.g., Building Inspection)
 - ▶ Leverage—public private partnerships, etc.



Key Initiatives

- Maintaining Our Assets Better
 - Accelerate roads maintenance projects
 - Sherwood Park restrooms
 - HVAC and lighting systems
 - Street trees, sidewalks, etc.
 - Centennial Park rehab
 - Barney Schwartz Park rehab



Key Initiatives (cont.)

- ▶ Help and Support Youth
 - ▶ Larry Moore Park
 - ▶ Children's Librarian
 - ▶ Increase Library book budget
- ▶ Public Safety
 - ▶ OES Engine
 - ▶ Base station and repeaters
 - ▶ 2nd Battalion Chief
 - ▶ Electronic patient care reporting system
 - ▶ Breathing air compressor



Key Initiatives (cont.)

- ▶ Housing
 - ▶ Grading Ordinance
 - ▶ Housing Opportunity and Constraints Task Force
 - ▶ Short-term Rental Task Force
 - ▶ Homeless initiatives
- ▶ Jobs
 - ▶ Working with Chamber and WIB
 - ▶ Investing in community



Key Initiatives (cont.)

- Economic Development
 - Assist Chamber, Main Street, TPRA
 - Tourism industry workshop
- Refresh Downtown; upgrade visitor experience
 - Wayfinding signage
 - Downtown maintenance




Key Initiatives (concluded)

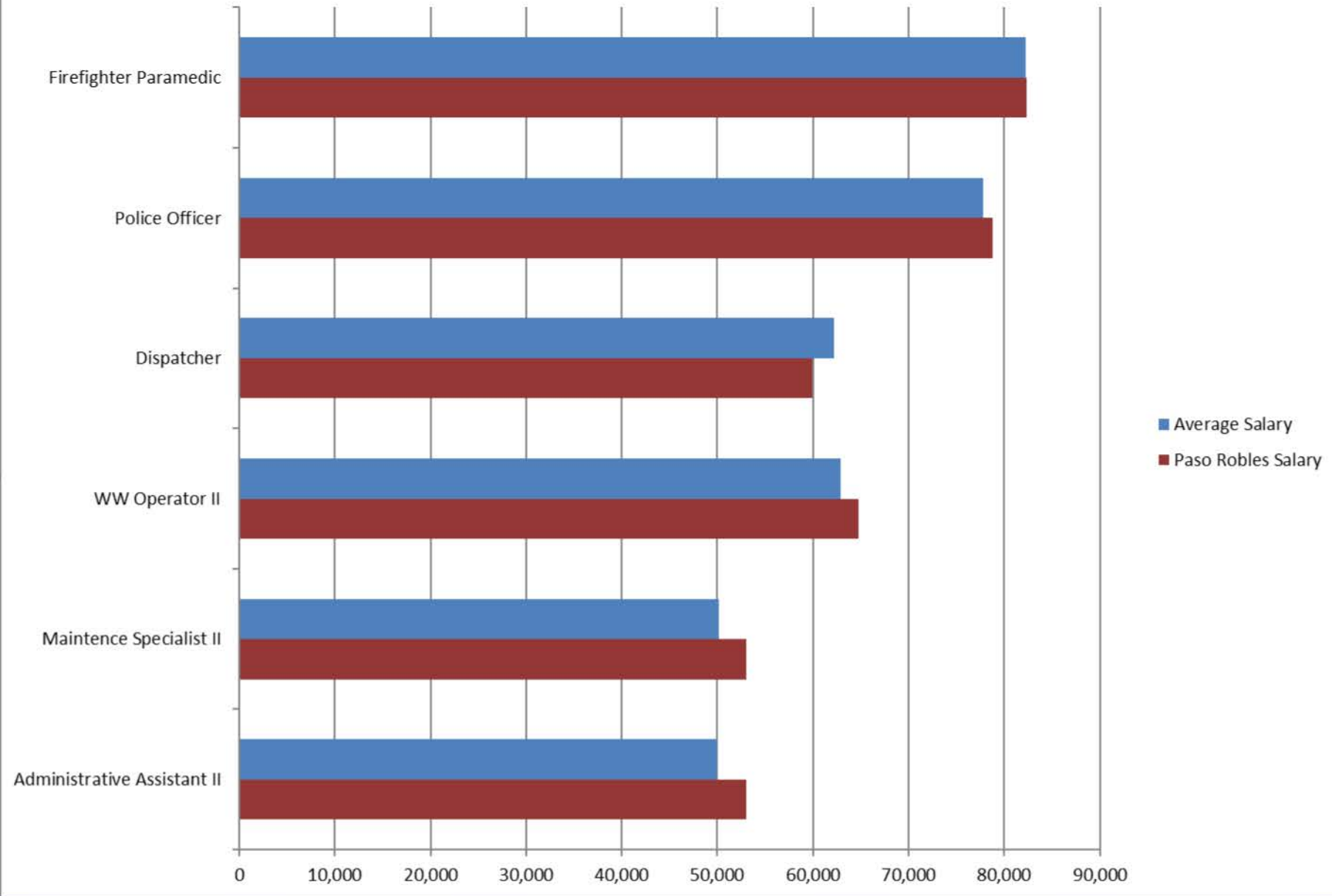
- ▶ Citizen Engagement
 - ▶ Volunteer/Engagement Coordinator
 - ▶ Website Upgrade; transparency



Special Issues: Staffing Levels & Costs

- Citizen concerns
 - City's conscious approach
 - Difficult to compare; worthwhile
 - Low FTEs per capita
 - Higher percentage of technical staff
 - Fewer part-time/seasonal employees
 - Compare salary and total compensation
- 

2015 Salary Comparisons





Next Steps

- First of several opp's for public input
- Council direction
- Complete package & public hearing
June 7
- Second public hearing June 21



Questions?