DATE:	June 4, 2013
SUBJECT:	Transit Dial-A-Ride Vehicle Purchase
FROM:	Jim Throop, Administrative Services Director
TO:	James L. App, City Manager

NEEDS: For the City Council to consider the purchase of two (2) new minivans for the Transit fleet for the provision of Dial-A-Ride service.

FACTS:

- 1. The vehicles in the transit fleet are expected to provide seven (7) years of service, after which they are to be retired and replaced with new vehicles.
- 2. The vehicles assigned the Paso Express Dial-A-Ride (DAR) have exceeded the seven-year mechanical lifespan; however, due to reductions in transit funding in recent years, it has not been possible to replace or retire these vehicles.
- 3. One DAR vehicle, #16 in the fleet, has recently developed serious engine trouble which is not cost-effective to repair (over \$10,000), and the other DAR vehicles could easily develop similarly serious issues.
- Transit revenues, particularly from Transportation Development Act (TDA) monies, are now increasing, and there are sufficient funds to purchase new DAR vehicles.
- 5. DAR service has been provided using 22-passenger "cutaway" vehicles. These vehicles were originally purchased for fixed-route service, and moved to DAR service as larger vehicles were purchased to meet the growing passenger capacity demands on the fixed routes
- 6. Due to the low passenger capacity demands of Dial-A-Ride, with no more than two passengers typically aboard at any one time, a smaller vehicle than the exiting cutaways could be used.
- 7. Purchasing new transit vehicles through the State Contract (now the 'Consortium') has been done previously by the City, and is planned for this purchase. Use of the consortium streamlines the procurement process and insures competitive pricing.
- 8. After a review of the vehicles available through the consortium, the Braun Entrevan was selected as the most cost-effective vehicle for the DAR.
- 9. The San Luis Obispo Regional Transit Authority (SLORTA) uses the Braun Entrevans for their Runabout service, which has capacity demands similar to the Paso Express Dial-A-Ride. SLORTA's experience with the Entrevans has been that they are of sufficient size, are cost effective in maintenance and liability, and are more versatile and maneuverable that the larger cutaway vehicles previously used for Runabout service.

10.	The Entrevan could be purchased at about one-half the cost of a small cutaway vehicle, approximately \$44,000 each.
11.	Both SLOCOG and SLORTA approve of the purchase. SLORTA currently uses six of the Braun Entrevans, and could integrate an additional two into their fleet after the planned transit service consolidation.
12.	With the addition of the new vehicles to the transit fleet, the older Dial-A-Ride vehicles can be surplused and sold, adding additional revenues to the transit fund.
ANALYSIS & CONCLUSION:	The City has adopted vehicle replacement policies based on the useful life of the equipment. Several transit vehicles, including all those assigned to the DAR, have exceeded their useful life expectancy, but have not been replaced due to limited available funding for new vehicle purchases. Sufficient TDA funds are now available. Replacement of the DAR transit vehicles will decrease operational expenses by lowering maintenance costs.
FISCAL IMPACT:	The vehicle purchase, and related expenses for specialized equipment and branding, would be paid for with available TDA funds, for a total of approximately \$90,000. The General Fund will not be impacted by this purchase. The City's Transit Fund should experience a savings from reduced maintenance costs after the addition of the new vehicles to the fleet.

- OPTIONS: a. Adopt Resolution No. 13-xxx authorizing the purchase of the two new vehicles, or
 - **b.** Amend, modify, or reject the above option.

ATTACHMENTS:

Attachment 1: Vehicle Specifications Attachment 2: Resolution

Attachment #1



Designed and engineered for the best in safety and reliability, the Dodge/Chrysler Entervan is easy to operate and offers a spacious interior for greater maneuverability. The Entervan features a power autokneel system, lowered driver side sliding door sill, easyout front passenger and drive seats under carriage spare tire storage and more.

FEATURES

PRESENTED TO: Michael Seden-Hansen Transit Coordinator 821 Pine Street, Suite A Paso Robles, CA 93446

Submitted by: Duke Perrin, Transit Sales Cell (760) 399-2666 Date Submitted: 5/23/13

\$33,400.00

\$50,182.00

\$4,014.56

\$1,253.73

\$88,850.29

\$2,007.28

\$44,425.15

\$626.87



2011 Dodge RT Grand Caravan SE Chassis					
7 passenger vehicle including center fold seat	Electronic S	Electronic Stability System			
121" Wheelbase and 5700# GVWR	Axle Ratio 3	Axle Ratio 3.16 Traction Control ABS and Driveline 17" P225/65SR17.0 BSW touring radials Lowered Floor from Firewall to Axle			
3.6 Liter V6 283 hp w DOHC	Traction Co				
6 speed Auto Transmission with Overdrive	17" P225/6				
4 Wheel Disc Brakes with ABS System	Lowered Flo				
Front Wheel Drive	61" floor to	61" floor to ceiling at center of van Manual Ramp - 30" usable width Integrated step for driver and passengers ADA Compliant Interlock 3- passenger bench seating at rear Emergency rear hatch release			
Stainless Steel Exhaust	Manual Ran				
Rack and Pinion Steering	Integrated s				
Sport Suspension	ADA Compli				
Coil Springs, Gas-pressurized shocks	3- passenge				
Power Steering Tilt Wheel	Emergency				
Cruise Control and dual air bags	20 gallon OI	20 gallon OEM fuel tank			
Quantit	y: 2		Extended		
CalAct MBTA Contract Price	ce	\$40,536.00	\$81,072.00		
Optional Power Sliding Curb Doc	or	\$1,575.00	\$3,150.00		
Delete Middle Sea	at	-\$320.00	-\$640.00		
Total FOB Custom	er	\$41,791.00	\$83,582.00		

Non Taxable Amount

Tax Rate - Paso Robles

Taxable Amount

CalAct Fee 1.5%

Sales Tax

Total Each

\$16,700

\$25,091

8.00%

1.50%

1900 S. Riverside Ave. PURCHASER'S NAME: City of Paso Robles P.O. Box 700 STREET ADDRESS: 821 Pine Street Phone: (951) 781 7188 Golden, CA 92324 STREET ADDRESS: 821 Pine Street Phone: (951) 781 7188 CITY: Paso Robles, CA Zip Code: 93446 CONTACT: Michael Seden-Hansen PHONE: 805 237.3999 x NEW SCHOOL 2013 MAKE: Braun Entervan USED x MiNI COACH DEMO COLOR WIN OR SERIAL #: Braun Entervan COLOR White Ordered HOW DID YOU HEAR ABOU SALESMAN Brian Hunt STOCK # Ordered TO BE DELIVERED TO: 821 Pine Street, Paso Robles S83,582.00 (2) Braun Entervan per attached quote and floor plan \$83,582.00 *All Rebates, Manufacturor's Concessions, and A-Z Bus Sales Discounts have been included in above pricing. Any Rebates received by buyer must be returned to Seller (A-Z Bus Sales). MAKE OF TRADE.IN - N/A TAXABLE AMOUNT \$50,182.00 YEAR: MODEL: NON TAXABLE ADA EQUIPMEN \$33,400.00 VIN OR SERIAL No: EST. LICENSE/REG FEES: CAL & \$1,25		1	D	A (D):	(22/2012				
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	P.O. Numbrer				Sales				

RESOLUTION NO. 13-XXX

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF EL PASO DE ROBLES APPROPRIATE \$90,000 FOR THE PURCHASE OF FOUR NEW TRANSIT VEHICLES

WHEREAS, the City provides transit services, including Dial-A-Ride, and maintains a fleet of transit vehicles for this purpose, and

WHEREAS; the City's existing Dial-A-Ride vehicles have exceeded their expected mechanical life of seven years, and are in poor mechanical condition, and

WHEREAS, the City has sufficient Transportation Development Act (TDA) funds available to purchase new vehicles for Dial-A-Ride, and

WHEREAS, the City has previously purchased transit buses through the State contract (Consortium), and

WHEREAS, City staff has identified the bus model, the Braun Entrevan, available through the State's purchasing Consortium, which would meet the City's current Dial-A-Ride needs most cost-effectively, and

WHEREAS: The vehicles would cost approximately \$44,000 each, for a total cost of \$90,000 for two units and related expenses;

NOW THEREFORE BE IT RESOLVED that the City Council of the City of El Paso de Robles does hereby approve \$90,000 be appropriated to account # 206-140-5454-130 for the purchase of two new Dial-A-Ride vehicles.

PASSED AND ADOPTED by the City Council of the City of El Paso de Robles this 4th day of June, 2012 by the following vote:

AYES: NOES: ABSTAIN: ABSENT:

ATTEST:

Duane Picanco, Mayor

Caryn Jackson, Deputy City Clerk