TO: James L. App, City Manager
FROM: Ann Robb, Director, Library \& Recreation Services
SUBJECT: Cost Recovery - Sports Fees
DATE: July 21, 2009

NEEDS: For the City Council to review scheduled sports fee increases.
FACTS: 1. Fees for adult and youth sports were reviewed in 2006 as part of a city wide cost of services study. At that time, City Council established cost recovery targets at $50 \%$ for adult sports and $25 \%$ for youth sports.
2. Increases to achieve the $50 \%$ adult sports cost recovery target are being phased in over time. The attached exhibit illustrates projected increases.
3. Current summary of major sports:

- Adult softball - seasons consist of 10 games; each team averages 15 players. Team fees for fall season will increase from $\$ 638$ to $\$ 721$ ( $\$ 5.43$ per player per season, or $\$ 0.54$ per player per game).
- Adult volleyball - seasons consist of 10 games; each team averages 15 players. Team fees for fall season will increase from $\$ 306$ to $\$ 346$ ( $\$ 2.66$ per player per season, or $\$ 0.27$ per player per game).
- Adult basketball - seasons consist of 10 games; each team averages 10 players. Team fees for fall will increase from $\$ 594$ to $\$ 672$ ( $\$ 7.80$ per player per season, or $\$ 0.78$ per player per game).
- Youth Basketball and T-Ball - seasons begin with one month of practice sessions followed by 9 (basketball) and 8 (T-Ball) weeks of games. Individual registration fees for fall will increase from $\$ 72$ per child to $\$ 87$ per child ( $\$ 15$ per player per season).
- Swimming programs - City-sponsored activities are offered primarily during summer months. A number of participation options are available for both adults and youth - open swim, swim lessons, pool rental, lap swim, etc. One example Pool punch pass (10 entries) will increase from $\$ 25$ to $\$ 28$ per person ( $\$ 3.00$ per person, or $\$ 0.30$ per person per entry).

4. An update of the cost/fee study is not anticipated until 2010/11.

## ANALYSIS \&

CONCLUSION: City Council established fees for sports based on a targeted cost recovery of $50 \%$ for adults and $25 \%$ for youth. Adult sport increases are being phased in but have not yet reached $50 \%$. Fall league fee increases are consistent with City Council cost recovery objectives.

With a weak economy, fee increases are not welcome and could result in decreased participation. At the same time, other city services are being curtailed in order to "live within our means". For example, serious evaluation is underway to close City pools as a means to reduce expenses.

Consideration of sports fees should include re-evaluation of cost recovery objectives, Council's goal to "live within our means", projected recurring annual General Fund shortfalls, and equity among and between user groups, sports and services.

## POLICY

REFERENCE: Fiscal Policy; Cost of Services Recovery Policy; 2009 Council Goals.

## FISCAL

IMPACT: General Fund operating expenses have been reduced $\$ 5,000,000$ annually, but are still projected to exceed operating income by approximately $\$ 11,000,000$ cumulatively for the five Fiscal Years 2009-2013.

Adult sports (non-swim) revenue is approximately $\$ 100,000$ per year; annual cost is approximately $\$ 285,000$ for a recovery rate of $35 \%$. Youth sports (non-swim) revenue is approximately $\$ 35,000$ per year; annual cost is approximately $\$ 102,000$ for a recovery rate of $34 \%$. City swim program (combined adult and youth) revenues are approximately $\$ 130,000$; cost is approximately $\$ 390,000$ for a recovery rate of $33 \%$.

NOTE: $34 \%$ cost recovery for youth sports exceeds Council's adopted target of $25 \%$. The planned 2009 increase should be deferred.

If current participation levels hold, increased fees would result in approximately $\$ 17,000$ revenue. Pool closure would save approximately $\$ 250,000$ annually.

OPTIONS: a. Defer increase in youth sport fees until Fall 2010.
b. Defer increase in adult and youth sports fees increases until Fall 2010, and direct equal offsetting General Fund expense reductions of $\$ 17,000$ in other expense categories/services.
c. Amend, modify, or reject the above options.

Attachment: Sport/Aquatics Fees
SPORTIAQUATTCS FEES


