

TO: James L. App, City Manager
FROM: Joseph M. Deakin, Public Works Director
SUBJECT: Replacement Vehicles/Equipment
DATE: January 6, 2003

NEEDS: For the City Council to consider authorizing staff to purchase new vehicles and equipment based on the City Equipment Replacement Program.

FACTS: 1. The following vehicles and equipment, except the "Backhoe", are authorized for replacement purchase in the FY04 budget and funded in the Vehicle Replacement Fund.

Vehicle/Equipment type	Number
Single deck mulching mower	1
Single deck mulching & vacuuming mower	1
¾ Ton P/U w/Utility Box	1
1-Ton Pickup w/Canopy Box	1
1-Ton P/U w/Utility Box	1
1-Ton HD P/U w/ Dump bed	1
Police Interceptor Patrol Cars	5
Heavy duty utility tractor	1
Backhoe	<u>1</u>
Total	13

2. The Vehicle/Equipment Purchasing Procedures Ad Hoc Committee met on October 27, 2003. The Committee reviewed the replacement list and recommend the City Council approve the list, adding a budget appropriation for the backhoe replacement. The City Council, at their November 4, 2003 meeting, approved the list as modified and directed staff to solicit bids.

3. Bids were received and opened December 4, 2003 for one (1) Single Deck Mulching Mower; one (1) Single Deck Mulching and Vacuuming Mower; one (1) ¾ Ton Pickup w/ Utility Box; one (1) 1 Ton Pickup Cab and Chassis; one (1) Canopy Body and Rack; one (1) 1 Ton Pickup w/ Utility Box; one (1) 1 Ton Heavy Duty/ Super Duty Pickup Cab and Chassis; one (1) Dump Bed; five (5) Police Interceptor Patrol Cars; one (1) Heavy Duty Utility Tractor; and one (1) Backhoe.

**ANALYSIS
AND**

CONCLUSION: The following table lists all bids received on vehicles by category, with an "X" indicating the low bid in each category, meeting the minimum specified requirements. In two instances:

- Single Deck Mulching Mower, and
- Single Deck Mulching and Vacuuming Mower;

the low bid bids not meet a specification (liquid cooled engine). These low bids are therefore disqualified.

VEHICLE	MODEL	VENDOR	BID AMT	LOW BID
SINGLE DECK MULCHING MOWER (1)	John Deer 777 ZTH6215XPQL Husqvarna 325A61 Grass Hopper Hustler Z Husqvarna ZTH6125XP	Cal-Coast Machinery Jensen & Pilegard Coastal Tractor Western Lawn Equip. Mid Coast Mower	\$8,338.64 \$8,472.75 \$9,116.25 \$11,890.81 \$7,110.68	X
SINGLE DECK MULCHING & VACUUM MOWER (1)	John Deer 777 ZTH6215XPQL Husqvarna 325A61 Grass Hopper Hustler Z Husqvarna ZTH6125XP NO BID	Cal-Coast Machinery Jensen & Pilegard Coastal Tractor Western Lawn Equip. Mid Coast Mower ¹ Coastline Equipment	\$9,614.27 \$10,030.00 \$10,524.23 \$14,419.76 \$8,708.71 NO BID	X
¾-TON CAB w/UTILITY BOX (1)	Chevrolet SPL 96CC Ford F250 Ford F250 Ford F250	Coalinga Motors (State) Paso Robles Ford Villa Ford Hoblit-Haynes-Jamison	\$19,992.84 \$23,963.74 \$24,364.71 \$25,364.63	X
1-TON CAB & CHASSIS PICKUP (1)	Chevrolet 3500 Ford F350 Ford F350 Ford F350	Maita Chevrolet (State) Villa Ford Hoblit Motors Paso Robles Ford	\$18,005.59 \$18,986.56 \$19,559.19 \$20,009.98	X
CANOPY BODY & RACK (1)	Paso Robles Ford Douglas Douglas	Paso Robles Ford Villa Ford Hoblit Motors	\$10,793.37 \$14,975.93 \$14,976.39	X
1-TON PICKUP W/UTILITY BOX (1)	Chevrolet Ford F350 Ford F350	Coalinga Motors (State) Paso Robles Ford Hoblit Motors	\$22,269.92 \$26,632.07 \$27,335.88	X
1-TON PICKUP HD/SD PICKUP CAB & CHASSIS (1)	Ford F450 Ford F450 Ford F450	Folsom Lake Ford (State) Hoblit Motors Paso Robles Ford	\$22,313.67 \$22,710.19 \$23,424.82	X
DUMP BED (1)	Douglas Douglas	Paso Robles Ford Hoblit Motors	\$5,993.00 \$6,718.14	X
POLICE INTERCEPTOR CONTROL CARS (5)	Ford Crown Victoria Ford Crown Victoria Ford Crown Victoria Ford Crown Victoria	Hoblit Motors Paso Robles Ford Villa Ford Downtown Ford (State)	\$122,383.00 \$125,820.35 \$126,921.30 \$143,302.05	X
UTILITY TRACTOR (1)	TN65 New Holland 5220 John Deer JI Case JX55 206V Fendt NO BID	Coastal Tractor Cal-Coast Machinery Pioneer Equipment Quinn Equipment Coastline Equipment	\$27,456.00 \$27,532.75 \$31,424.25 \$30,328.14 NO BID	X
BACKHOE	31G John Deer 416D Challenger	Coastline Equipment Quinn Equipment	\$58,493.08 \$64,056.13	X

POLICY

REFERENCE: City of Paso Robles Vehicle/Equipment Replacement Policy

FISCAL

IMPACT: The Backhoe replacement budget appropriation was approved at the November 4, 2003 City Council meeting and all other vehicles were budgeted for replacement in the FY04 City Budget. All expenses reflected in the bids are within the budget.

- OPTIONS:**
- a. Award the purchase of the new vehicles/equipment to the qualified low bidders.
 - b. Amend, modify, or reject the above option.

Attachments: (1)
1) Bid Sheets

CITY OF PASO ROBLES
BID SHEET

BID SUMMARY SHEET FOR: Parks Department (564A)

DATE OF BID OPENING December 4, 2003

ITEM NAME FOR BID: (1) Single Deck Mulching Mower

TIME OF BID OPENING: 2:00 p.m.

VENDOR NAME	BID AMOUNT (without tax)	SALES TAX	TOTAL AMOUNT
Cal-Coast Machinery	\$7,774.96	\$563.68	\$8,338.64
Jensen & Pilegard	\$7,900.00	\$572.25	\$8,472.75
Coastal Tractor	\$8,500.00	\$616.25	\$9,116.25
Western Lawn Equipment	\$11,087.00	\$803.81	\$11,890.81
Mid Coast Mower	\$6,659.91	\$450.77	\$7,110.68

CITY OF PASO ROBLES
BID SHEET

BID SUMMARY SHEET FOR: Parks Department (564B)

DATE OF BID OPENING December 4, 2003

ITEM NAME FOR BID: (1) Single Deck Mulching & Vacuum Mower

TIME OF BID OPENING: 2:00 p.m.

VENDOR NAME	BID AMOUNT (without tax)	SALES TAX	TOTAL AMOUNT
Cal-Coast Machinery	\$8,964.36	\$649.91	\$9,614.27
Jensen & Pilegard	\$9,360.00	\$678.60	\$10,030.00
Coastal Tractor	\$9,812.80	\$711.43	\$10,524.23
Western Lawn Equipment	\$13,445.00	\$974.76	\$14,419.76
Mid Coast Mower	\$8,257.94	\$450.77	\$8,708.71
Coastline Equipment	NO BID		

CITY OF PASO ROBLES
BID SHEET

BID SUMMARY SHEET FOR: Building Maintenance (592)

DATE OF BID OPENING December 4, 2003

ITEM NAME FOR BID: (1) ¾ -Ton Pickup w/Utility Box

TIME OF BID OPENING: 2:00 p.m.

VENDOR NAME	BID AMOUNT (without tax)	SALES TAX	TOTAL AMOUNT
Coalinga Motors (State)	\$18,280.00	\$1,325.30	\$19,992.84
Paso Robles Ford	\$22,343.81	\$1,619.93	\$23,963.74
Villa Ford	\$22,777.77	\$1,586.94	\$24,364.71
Hoblit & Haynes	\$23,650.00	\$1,714.63	\$25,364.63

CITY OF PASO ROBLES
BID SHEET

BID SUMMARY SHEET FOR: Building Maintenance (103)

DATE OF BID OPENING December 4, 2003

ITEM NAME FOR BID: (1) 1-Ton Pickup w/Utility Box

TIME OF BID OPENING: 2:00 p.m.

VENDOR NAME	BID AMOUNT (without tax)	SALES TAX	TOTAL AMOUNT
Maita Chevrolet (State)	\$16,463.00	\$1,193.57	\$18,005.59
Villa Ford	\$17,703.09	\$1,283.47	\$18,986.56
Hoblit Motors	\$18,237.00	\$1,322.19	\$19,559.19
Paso Robles Ford	\$18,657.32	\$1,352.66	\$20,009.98

CITY OF PASO ROBLES
BID SHEET

BID SUMMARY SHEET FOR: Building Maintenance (103)

DATE OF BID OPENING December 4, 2003

ITEM NAME FOR BID: (1) Canopy Body & Rack

TIME OF BID OPENING: 2:00 p.m.

VENDOR NAME	BID AMOUNT (without tax)	SALES TAX	TOTAL AMOUNT
Paso Robles Ford	\$10,063.75	\$729.62	\$10,793.37
Villa Ford	\$13,963.57	\$1,012.36	\$14,975.93
Hoblit Motors	\$13,964.00	\$1,012.39	\$14,976.39

CITY OF PASO ROBLES
BID SHEET

BID SUMMARY SHEET FOR: Street Department (303A)

DATE OF BID OPENING December 4, 2003

ITEM NAME FOR BID: (1) 1-Ton Pickup Cab & Chassis w/Utility Box

TIME OF BID OPENING: 2:00 p.m.

VENDOR NAME	BID AMOUNT (without tax)	SALES TAX	TOTAL AMOUNT
Coalinga Motors (State)	\$20,362.00	\$1,426.25	\$22,269.92
Paso Robles Ford	\$24,831.77	\$1,800.30	\$26,632.07
Hoblit Motors	\$25,488.00	\$1,847.88	\$27,335.88

CITY OF PASO ROBLES
BID SHEET

BID SUMMARY SHEET FOR: Parks Department (578)

DATE OF BID OPENING December 4, 2003

ITEM NAME FOR BID: (1) 1-Ton Pickup w/Dump Bed

TIME OF BID OPENING: 2:00 p.m.

VENDOR NAME	BID AMOUNT (without tax)	SALES TAX	TOTAL AMOUNT
Folsom Lake Ford (State)	\$20,402.00	\$1,479.15	\$22,313.67
Hoblit Motors	\$21,175.00	\$1,535.19	\$22,710.19
Paso Robles Ford	\$21,841.32	\$1,583.50	\$23,424.82

CITY OF PASO ROBLES
BID SHEET

BID SUMMARY SHEET FOR: Parks Department (578)

DATE OF BID OPENING December 4, 2003

ITEM NAME FOR BID: (1) Dump Bed

TIME OF BID OPENING: 2:00 p.m.

VENDOR NAME	BID AMOUNT (without tax)	SALES TAX	TOTAL AMOUNT
Paso Robles Ford	\$5,587.88	\$405.12	\$5,993.00
Hoblit Motors	\$6,264.00	\$454.14	\$6,718.14

*CITY OF PASO ROBLES
BID SHEET*

BID SUMMARY SHEET FOR: Police Department (655.656.658.659.660)

DATE OF BID OPENING December 4, 2003

ITEM NAME FOR BID: (5) Police Interceptor Control Cars

TIME OF BID OPENING: 2:00 p.m.

VENDOR NAME	BID AMOUNT (without tax)	SALES TAX	TOTAL AMOUNT
Hoblit Motors	\$22,822.00	\$1,654.60	$\$28,660.41 \times 5 = \$122,383.00$
Paso Robles Ford	\$23,463.00	\$1,701.07	$\$25,164.07 \times 5 = \$125,820.35$
Villa Ford	\$23,766.66	\$1,617.60	$\$25,384.26 \times 5 = \$126,921.30$
Downtown Ford	\$26,205.00	\$1,899.86	$\$28,660.41 \times 5 = \$143,302.05$

CITY OF PASO ROBLES
BID SHEET

BID SUMMARY SHEET FOR: Street Department (705)

DATE OF BID OPENING December 4, 2003

ITEM NAME FOR BID: (1) Utility Tractor

TIME OF BID OPENING: 2:00 p.m.

VENDOR NAME	BID AMOUNT (without tax)	SALES TAX	TOTAL AMOUNT
Coastal Tractor	\$25,600.00	\$1,856.00	\$27,456.00
Cal-Coast Machinery	\$25,671.57	\$1,861.18	\$27,532.75
Pioneer Equipment	\$29,300.00	\$2,124.25	\$31,424.25
Quinn Equipment	\$37,602.00	\$2,726.14	\$30,328.14
Coastline Equipment	NO BID		

CITY OF PASO ROBLES
BID SHEET

BID SUMMARY SHEET FOR: Water Department (306A)

DATE OF BID OPENING December 4, 2003

ITEM NAME FOR BID: (1) Backhoe

TIME OF BID OPENING: 2:00 p.m.

VENDOR NAME	BID AMOUNT (without tax)	SALES TAX	TOTAL AMOUNT
Coastline Equipment	\$54,539.00	\$3,954.08	\$58,493.08
Quinn Equipment	\$59,726.00	\$4,330.13	\$64,056.13